

Prepared for: Jenna, Dane County Sheriff's Dept

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## 2019 Special Service Plug-In Hybrid 4dr Sedan Base (P0W)

Price Level: 950

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### Client Proposal

Prepared by:

Tim Askey

Office: 608-276-0253

Quote ID: TA-100219F

Date: 10/02/2019



Kayser Commercial Sales | 2303 W Beltline Highway, Madison, Wisconsin, 53713

Office: 608-276-0253

**Prepared for: Jenna**

Dane County Sheriff's Dept

Prepared by: Tim Askey

10/02/2019

Kayser Commercial Sales | 2303 W Beltline Highway Madison Wisconsin | 53713

**2019 Special Service Plug-In Hybrid 4dr Sedan Base (P0W)**

Price Level: 950 | Quote ID: TA-100219F

**Pricing Summary - Single Vehicle****MSRP***Vehicle Pricing*

Base Vehicle Price	\$35,620.00
Options & Colors	\$2,605.00
Upfitting	\$0.00
Destination Charge	\$995.00

<b>Subtotal</b>	<b>\$39,220.00</b>
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*Pre-Tax Adjustments*

Code	Description	
WI Muni	WI Municipal Discount	-\$5,355.00

<b>Total</b>	<b>\$33,865.00</b>
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\_\_\_\_\_  
Customer Signature\_\_\_\_\_  
Acceptance Date

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**As Configured Vehicle**

Code	Description	MSRP
<b>Base Vehicle</b>		
P0W	Base Vehicle Price (P0W)	\$35,620.00
<b>Packages</b>		
910A	<b>Equipment Group 910A</b> <i>Includes:</i> - Engine: 2L iVCT Atkinson Cycle I-4 Plug-in Hybrid - Transmission: eCVT - Tires: P235/50R17 BSW - Wheels: 17" Alloy - Radio: AM/FM Stereo w/6 Speakers - SYNC Communications & Entertainment System Includes enhanced voice recognition, 911 Assist, 4.2" LCD screen in center stack, AppLink and 1 smart-charging USB port.	N/C
<b>Powertrain</b>		
99U	Engine: 2L iVCT Atkinson Cycle I-4 Plug-in Hybrid	Included
44J	Transmission: eCVT	Included
<b>Wheels &amp; Tires</b>		
STDTR	Tires: P235/50R17 BSW	Included
STDWL	Wheels: 17" Alloy	Included
<b>Seats &amp; Seat Trim</b>		
A	<b>Police Cloth Front Bucket Seats/Cloth Rear</b> <i>Includes slimmed down bolsters, 6-way manual driver seat (fore/aft, up/down with recline), built-in steel intrusion plates in both front-seatbacks, 4-way manual passenger seat (fore/aft with recline) and 4-way front-seat head restraints.</i>	\$60.00
<b>Other Options</b>		
PAINT	Monotone Paint Application	STD
STDRD	<b>Radio: AM/FM Stereo w/6 Speakers</b> <i>Includes:</i> - SYNC Communications & Entertainment System Includes enhanced voice recognition, 911 Assist, 4.2" LCD screen in center stack, AppLink and 1 smart-charging USB port.	Included
14A	Front Headlamp Lighting Solution	\$895.00

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**As Configured Vehicle (cont'd)**

Code	Description	MSRP
	Recommended with ultimate wiring package (20E). <i>Includes base halogen low/high-beam headlamp with high beam wig-wag and (2) rectangular wide-angle LED side warning V-ion lights. Red on driver side and blue on passenger side. Wiring and LED lights included. Controller not included.</i> <i>Includes:</i> <i>- Front Marker Prep Bezel/Panel Housing Only</i> <i>Includes molded insert for the rectangular LED side warning V-ion light (eliminates need to drill housing or fascia assemblies). Wiring, controller and LED lights not included.</i>	
18G	Front Marker Prep Bezel/Panel Housing Only <i>Includes molded insert for the rectangular LED side warning V-ion light (eliminates need to drill housing or fascia assemblies). Wiring, controller and LED lights not included.</i>	Included
52D	Tail Lamp Lighting Solution  Recommended with ultimate wiring package (20E). <i>Includes base LED lights and wig-wag module functionality with alternating reverse lights and taillamp lights only. Wiring and controller not included.</i>	\$430.00
20E	Ultimate Wiring Package	\$560.00
	Recommended with police wire harness connector 54E and 62B. <i>Includes I/P to trunk overlay harness with (2) light cables that supports up to (6) LED lights (engine compartment), trunk power distribution lug with body ground and (1) 10-amp siren/speaker circuit engine to trunk, rear backlight/decklid/trunk wiring that supports up to (6) rear LED lights and control circuits for grille LED lights, siren and speaker. Does not include mirror LED connectors.</i> <i>Includes:</i> <i>- Rear Console Mounting Plate</i>	
54E	Wire Connector Kit - Front	\$110.00
	See upfitter's guide for further detail <a href="http://www.fordpoliceresponder.com">www.fordpoliceresponder.com</a> . <i>For connectivity to Ford police package solutions includes (1) male 4-pin connector for siren, (5) female 4-pin connectors for lighting/siren/speaker, (1) 4-pin IP connector for speakers, (1) 4-pin IP connector for siren controller connectivity, (1) 6-pin sealed connector, (1) 8-pin sealed connector and (1) 14-pin IP connector.</i>	
62B	Wire Connector Kit - Rear	\$135.00
	See upfitter's guide for further detail <a href="http://www.fordpoliceresponder.com">www.fordpoliceresponder.com</a> . <i>For connectivity to Ford police package solutions includes (1) 2-pin connector for rear lighting, (1) 2-pin connector for trunk circulation fan, (6) female 4-pin connectors, (6) male 4-pin connectors and (1) 10-pin connector.</i>	
67D	Dark Car Feature <i>Courtesy lamps disabled when any door is opened.</i>	\$25.00
68E	Noise Suppression Bonds	\$95.00
43P	Reverse Sensing	\$295.00
<b>Emissions</b>		
425	50-State Emissions System	STD

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**As Configured Vehicle (cont'd)**

Code	Description	MSRP
<b>Interior Colors</b>		
AP_02	Ebony	N/C
<b>Primary Colors</b>		
G1_01	Shadow Black	N/C
SUBTOTAL		\$38,225.00
Destination Charge		\$995.00
TOTAL		\$39,220.00

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# Selected Equip & Specs

## Dimensions

- Exterior length: 191.8"
- Exterior height: 58.0"
- Front track: 62.3"
- Turning radius: 18.8'
- Rear legroom: 38.3"
- Rear headroom: 37.8"
- Rear hiproom: 54.4"
- Rear shoulder room: 56.9"
- Cargo volume: 12.0cu.ft.
- Exterior width: 72.9"
- Wheelbase: 112.2"
- Rear track: 62.0"
- Front legroom: 44.3"
- Front headroom: 39.2"
- Front hiproom: 55.0"
- Front shoulder room: 57.8"
- Passenger volume: 102.8cu.ft.
- Maximum cargo volume: 12.0cu.ft.

## Powertrain

- \* **141hp 2.0L DOHC 16 valve I-4 engine with iVCT variable valve control, SMPI**
- Recommended fuel : regular unleaded
- 2 speed CVT with overdrive
- Limited slip differential
- Fuel Economy Highway: N/A
- Auto stop-start feature
- LEV3-SULEV30
- Front-wheel drive
- Fuel Economy Cty: N/A
- Capless fuel filler

## Suspension/Handling

- Front independent strut suspension with anti-roll bar, gas-pressurized shocks
- Speed-sensing electric power-assist rack-pinion Steering
- P235/50VR17 BSW AS front and rear tires
- Rear independent multi-link suspension with anti-roll bar, gas-pressurized shocks
- Front and rear 17 x 7.5 silver aluminum wheels

## Body Exterior

- 4 doors
- Body-coloured door mirrors
- Clearcoat paint
- Driver and passenger power remote, manual folding door mirrors
- Body-coloured bumpers
- Front and rear 17 x 7.5 wheels

## Convenience

- Dual zone front automatic air conditioning with air filter
- Power windows
- Front and rear 1-touch down
- Intelligent Access proximity key doors and push button start
- Manual tilt steering wheel
- Day-night rearview mirror
- Cruise control with steering wheel controls
- Front and rear 1-touch up
- Remote power door locks with 2 stage unlock and illuminated entry
- Extra FOB controls trunk/hatch/door/tailgate, windows, remote engine start
- Manual telescopic steering wheel
- 911 Assist emergency SOS

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### Selected Equip & Specs (cont'd)

- Wireless phone connectivity
- 3 1st row LCD monitors
- Driver and passenger door bins
- AppLink smart device integration
- Dual illuminated visor mirrors

### Seats and Trim

- Seating capacity of 5
- 6-way driver seat adjustment
- 4-way passenger seat adjustment
- Cloth seat upholstery
- Front bucket seats
- Manual height adjustable driver seat
- Rear bench seat
- Metal-look gear shift knob

### Entertainment Features

- AM/FM stereo radio with radio data system
- CD-MP3 decoder
- Steering wheel mounted radio controls
- Streaming audio
- Integrated roof antenna
- Single CD player
- SYNC 3 external memory control
- 6 speakers
- Active noise cancellation

### Lighting, Visibility and Instrumentation

- Halogen aero-composite headlights
- Fully automatic headlights
- Speed sensitive wipers
- Light tinted windows
- Tachometer
- Outside temperature display
- Low tire pressure warning
- Parking sensors
- Configurable digital/analog gauges
- Power/regen gauge
- Delay-off headlights
- Variable intermittent front windshield wipers
- Rear window defroster
- Front reading lights
- Compass
- Camera(s) - rear
- Trip computer
- Trip odometer
- Traction battery level gauge

### Safety and Security

- 4-wheel ABS brakes
- Electric parking brake
- AdvanceTrac Electronic stability control
- Dual front impact airbag supplemental restraint system
- Curtain 1st and 2nd row overhead airbag supplemental restraint system
- Airbag supplemental restraint system occupancy sensor
- Security system with SecuriLock immobilizer
- Manually adjustable front head restraints with tilt
- Brake assist with hill hold control
- 4-wheel disc brakes
- ABS and driveline traction control
- Dual seat mounted side impact airbag supplemental restraint system
- Knee airbag supplemental restraint system
- Power remote door locks with 2 stage unlock and panic alarm
- MyKey restricted driving mode
- 3 fixed rear head restraints

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**Selected Equip & Specs (cont'd)****Dimensions****Fuel Tank type**

Capacity ..... 14 gal. Capless fuel filler ..... Yes

**Interior cargo**

Cargo volume ..... 12.0 cu.ft. Maximum cargo volume ..... 12.0 cu.ft.

**Powertrain****Engine Type**

Block material	Aluminum	Cylinders	I-4
Head material	Aluminum	Ignition	Spark
Injection	Sequential MPI	Liters	2.0L
Orientation	Transverse	Recommended fuel	Regular unleaded
Valves per cylinder	4	Valvetrain	DOHC
Variable valve control	IVCT		

**Engine Spec**

Bore	3.45"	Compression ratio	12.3:1
Displacement	122 cu.in.	Stroke	3.27"

**Engine Power**

Output	141 HP @ 6,000 RPM	Torque	129 ft.-lb @ 4,000 RPM
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**Alternator**

Type	Hybrid electric motor	Amps	165
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**Battery**

Cold cranking amps	500	Run down protection	Yes
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**Engine Extras**

Oil cooler	Yes	Starter	Hybrid electric motor
Auto stop-start feature	Yes		

**Transmission**

Electronic control	Yes	Lock-up	Yes
Overdrive	Yes	Speed	2
Type	CVT		

**Drive Type**

Type	Front-wheel
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**Drive Feature**

Limited slip differential	Brake actuated	Traction control	ABS and driveline
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**Drive Axle**

Ratio	2.91
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**Selected Equip & Specs (cont'd)***Electric Vehicle Battery Pack*

Type .....	Lithium ion	Capacity (kWh) .....	9.0
Onboard charger (kW) .....	3.3	Charge time (hrs) @ 110/120V .....	7.0
Charge time (hrs) @ 220/240V .....	2.5	All electric range .....	21.0
Power output (kW) .....	35.0		

*Exhaust*

Material .....	Stainless steel	System type .....	Single
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*Emissions*

CARB .....	LEV3-SULEV30	EPA .....	Tier 3 Bin 30
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*Fuel Economy*

Fuel type .....	Gasoline
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*Hybrid System Net Power*

Output (hp) .....	188
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*Electric Motor 1*

Output (hp) .....	118
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**Driveability***Brakes*

ABS .....	4-wheel	ABS channels .....	4
Type .....	4-wheel disc	Vented discs .....	Front
Electric parking brake .....	Yes		

*Brake Assistance*

Brake assist .....	Yes	Hill hold control .....	Yes
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*Suspension Control*

Ride .....	Regular	Electronic stability control .....	Stability control
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*Front Suspension*

Independence .....	Independent	Type .....	Strut
Anti-roll bar .....	Regular		

*Front Spring*

Type .....	Coil	Grade .....	Regular
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*Front Shocks*

Type .....	Gas-pressurized
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*Rear Suspension*

Independence .....	Independent	Type .....	Multi-link
Anti-roll bar .....	Regular		

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**Selected Equip & Specs (cont'd)***Rear Spring*

Type ..... Coil Grade ..... Regular

*Rear Shocks*

Type ..... Gas-pressurized

*Steering*Speed-sensing ..... Yes Activation ..... Electric power-assist  
Type ..... Rack-pinion*Steering Specs*

# of wheels ..... 2

**Exterior***Front Wheels*

Diameter ..... 17" Width ..... 7.50"

*Rear Wheels*

Diameter ..... 17" Width ..... 7.50"

*Front and Rear Wheels*

Appearance ..... Silver Material ..... Aluminum

*Front Tires*Aspect ..... 50 Diameter ..... 17"  
Sidewalls ..... BSW Speed ..... V  
Tread ..... AS Type ..... P  
Width ..... 235mm*Rear Tires*Aspect ..... 50 Diameter ..... 17"  
Sidewalls ..... BSW Speed ..... V  
Tread ..... AS Type ..... P  
Width ..... 235mm*Wheels*Front track ..... 62.3" Rear track ..... 62.0"  
Turning radius ..... 18.8' Wheelbase ..... 112.2"*Body Features*

Body material ..... Fully galvanized steel Side impact beams ..... Yes

*Body Doors*Door count ..... 4 Left rear passenger ..... Conventional  
Right rear passenger ..... Conventional Rear cargo ..... Trunk

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**Selected Equip & Specs (cont'd)***Exterior Dimensions*

Length .....	191.8"	Body width .....	72.9"
Body height .....	58.0"		

**Safety***Airbags*

Driver front-impact .....	Yes	Driver side-impact .....	Seat mounted
Occupancy sensor .....	Yes	Overhead .....	Curtain 1st and 2nd row
Passenger front-impact .....	Yes	Passenger side-impact .....	Seat mounted
Knee .....	Driver and passenger		

*Seatbelt*

Rear centre 3 point .....	Yes	Height adjustable .....	Front
Pre-tensioners .....	Front	Pre-tensioners (#) .....	2

*Security*

Immobilizer .....	SecuriLock	Panic alarm .....	Yes
Restricted driving mode .....	MyKey		

**Seating***Passenger Capacity*

Capacity .....	5
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*Front Seats*

Split .....	Buckets	Type .....	Bucket
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*Driver Seat*

Fore/aft .....	Manual	Height adjustable .....	Manual
Reclining .....	Manual	Way direction control .....	6

*Passenger seat*

Fore/aft .....	Manual	Reclining .....	Manual
Way direction control .....	4		

*Front Head Restraint*

Control .....	Manual	Type .....	W/tilt
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*Rear Seats*

Descriptor .....	Bench	Facing .....	Front
Folding position .....	Fold forward seatback	Type .....	Fixed

*Rear Head Restraints*

Type .....	Fixed	Number .....	3
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*Front Seat Trim*

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**Selected Equip & Specs (cont'd)**

Material ..... Cloth

Back material ..... Cloth

**Rear Seat Trim Group**

\* Material ..... Cloth

Back material ..... Carpet

**Convenience****AC And Heat Type**

Air conditioning ..... Automatic

Dual zone front ..... Yes

Air filter ..... Yes

Underseat ducts ..... Yes

**Audio System**

CD ..... Single

CD location ..... In-dash

CD-MP3 decoder ..... CD-MP3 decoder

Radio ..... AM/FM stereo

Radio data system ..... Yes

Radio grade ..... Regular

Seek-scan ..... Yes

External memory control ..... SYNC 3

**Audio Speakers**

Speaker type ..... Regular

Speakers ..... 6

**Audio Controls**

Speed sensitive volume ..... Yes

Steering wheel controls ..... Yes

Voice activation ..... Yes

Streaming audio ..... Bluetooth yes

Active noise cancellation ..... Yes

**Audio Antenna**

Type ..... Integrated roof

**LCD Monitors**

1st row ..... 3

Primary monitor size (inches) ..... 4.2

**Cruise Control**

Cruise control ..... With steering wheel controls

**Remote Releases**

Cargo access ..... Power

Fuel ..... Power

**Convenience Features**

Driver foot rest ..... Yes

Retained accessory power ..... Yes

Emergency SOS ..... 911 Assist

Wireless phone connectivity ..... Bluetooth

AC power outlet ..... 1

Smart device integration ..... App link

**Door Lock Activation**

Type ..... Power with 2 stage unlock

Remote ..... Keyfob (all doors)

Keypad ..... Yes

Integrated key/remote ..... Yes

Auto locking ..... Yes

Proximity key ..... Intelligent Access doors and push button start

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**Selected Equip & Specs (cont'd)***Door Lock Type*

Rear child safety ..... Manual

*Door Locks Extra FOB Controls*

Trunk/hatch/door/tailgate ..... Yes

Remote engine start ..... Keyfob

Windows ..... Yes

*Instrumentation Type*

Display ..... Digital/analog

Configurable ..... Yes

*Instrumentation Gauges*

Tachometer ..... Yes

Engine hour meter ..... Yes

Engine temperature ..... Yes

*Instrumentation Warnings*

Oil pressure ..... Yes

Battery ..... Yes

Key ..... Yes

Door ajar ..... Yes

Service interval ..... Yes

Low tire pressure ..... Tire specific

Engine temperature ..... Yes

Lights on ..... Yes

Low fuel ..... Yes

Rear cargo ajar ..... Yes

Brake fluid ..... Yes

Transmission fluid temp ..... Yes

*Instrumentation Displays*

Clock ..... In-radio display

Exterior temp ..... Yes

Redundant digital speedometer ..... Yes

Compass ..... Yes

Systems monitor ..... Yes

Camera(s) - rear ..... Yes

*Instrumentation Feature*

Trip computer ..... Yes

Parking sensors ..... Rear

Trip odometer ..... Yes

*Steering Wheel Type*

Material ..... Urethane

Telescoping ..... Manual

Tilting ..... Manual

*Front Side Windows*

Window 1st row activation ..... Power

*Windows Rear Side*

2nd row activation ..... Power

*Window Features*

1-touch down ..... Front and rear

Tinted ..... Light

1-touch up ..... Front and rear

*Front Windshield*

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**Selected Equip & Specs (cont'd)**

Wiper .....	Variable intermittent	Speed sensitive wipers .....	Yes
<i>Rear Windshield</i>			
Defroster .....	Yes	Window .....	Fixed
<b>Interior</b>			
<i>Driver Visor</i>			
Illuminated .....	Yes	Mirror .....	Yes
<i>Passenger Visor</i>			
Illuminated .....	Yes	Mirror .....	Yes
<i>Rear View Mirror</i>			
Day-night .....	Yes		
<i>Trim Door</i>			
Trim insert .....	Cloth		
<i>Headliner</i>			
Coverage .....	Full	Material .....	Cloth
<i>Floor Trim</i>			
Coverage .....	Full	Covering .....	Vinyl/rubber
<i>Trim Feature</i>			
Gear shift knob .....	Metal-look	Interior accents .....	Chrome
<i>Lighting</i>			
Dome light type .....	Fade	Front reading .....	Yes
Illuminated entry .....	Yes	Ignition switch .....	Yes
Variable IP lighting .....	Yes		
<i>Overhead Console Storage</i>			
Storage .....	Yes	Type .....	Mini
<i>Storage</i>			
Driver door bin .....	Yes	Glove box .....	Locking
Passenger door bin .....	Yes		
<i>Cargo Space Trim</i>			
Floor .....	Carpet	Trunk lid/rear cargo door .....	Carpet
<i>Cargo Space Feature</i>			
Tie downs .....	Yes	Light .....	Yes
Cargo tray/organizer .....	Yes	Tire mobility kit .....	Yes
<i>Legroom</i>			

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**Selected Equip & Specs (cont'd)**

Front .....	44.3"	Rear .....	38.3"
<i>Headroom</i>			
Front .....	39.2"	Rear .....	37.8"
<i>Hip Room</i>			
Front .....	55.0"	Rear .....	54.4"
<i>Shoulder Room</i>			
Front .....	57.8"	Rear .....	56.9"
<i>Interior Volume</i>			
Passenger volume .....	102.8 cu.ft.		

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10/02/2019



Kayser Commercial Sales | 2303 W Beltline Highway Madison Wisconsin | 53713

**2019 Special Service Plug-In Hybrid 4dr Sedan Base (P0W)**

Price Level: 950 | Quote ID: TA-100219F

**Warranty**

**Standard Warranty**

*Basic*

Distance .....	36,000 miles	Months .....	36 months
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*Powertrain*

Distance .....	60,000 miles	Months .....	60 months
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*Corrosion Perforation*

Distance .....	Unlimited miles	Months .....	60 months
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*Roadside Assistance*

Distance .....	60,000 miles	Months .....	60 months
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*Hybrid Electrical Components*

Distance .....	100,000 miles	Months .....	96 months
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Prices and content availability as shown are subject to change and should be treated as estimates only. Actual base vehicle, package and option pricing may vary from this estimate because of special local pricing, availability or pricing adjustments not reflected in the dealer's computer system. See salesperson for the most current information.