



January 15, 2018

Donald Kraft  
Center Facilities Manager  
Alliant Energy Center  
Madison, WI 53719

RE: Water Softener System upgrades

Thank you for considering Hellenbrand Inc for water treatment at your facility. Since 1967, Hellenbrand, Inc. has provided water solutions to the water treatment industry in the U.S. and around the world. Based on the information below provided by you and my site visit we propose to supply the following:

***Replace with Hellenbrand H200M HE-16 Twin softeners*** **\$9,410.00\*\***

- (2) H200M HE-16 HIGH EFFICIENCY water softeners
- (1) Twin Demand Flow Package
- This system will REDUCE salt consumption by estimated **37%**
  - Eligible for MMSD rebate - \$1 per lb. salt saved per month\*\*
  - Will need to determine current salt or water usage for rebate\*\*
- Installation at current softener site.
  - Installation Does NOT include pipe insulation
- Start-up and owner training.

***Customer Responsibilities***

Salt to be provided by the customer

110V Electric Power to softeners to be provided by the customer

Terms: Net 30 days

Shipment: To be made within 1-3 weeks after receipt of order and/or approval of Submittal Data, pending availability of components from our vendors.

Hellenbrand, Inc.  
404 Moravian Valley Road  
Waunakee, WI 53597  
608-849-3050  
608-849-7398 fax



**This quotation is firm for 60 days if the order is placed within that period of time for shipment as above.** Due to the volatility of system component costs, any increases incurred will be applied to orders placed after the above quoted time frame.

**LIABILITY** – Hellenbrand Inc.'s liability hereunder for damage or losses arising out of services performed on any equipment shall not exceed the total of the amounts charged by Hellenbrand, Inc. for the services performed on the equipment under this Agreement, and Hellenbrand, Inc. shall in no event be liable for any consequential damages resulting from acts, occurrences, or omissions arising out of this Agreements. Hellenbrand, Inc. accepts no responsibility for failure of any equipment to comply with federal or state regulations.

**FORCE MAJEURE – Hellenbrand, Inc.** shall incur no liability for failure to perform hereunder if such failure is due to any act of God, government regulation, fire, riot, war, strike, or any other cause beyond Dealer's control.

**GENERAL** – (a) This Agreement, including any attached Schedules, constitutes the entire agreement of the parties and may not be modified except in writing signed by both parties; (b) This Agreement may not be assigned by either party without prior written consent of the other party; (c) This agreement may be terminated by either party 60 days prior to written notification; (d) Paragraph headings used in this Agreement are for identification only and are not to be considered in its interpretation; (e) This Agreement shall be governed by and interpreted under the laws of the State of Wisconsin; (f) Notices provided for in this Agreement shall be sent to the parties at the addresses shown or such other address as may be designated in writing by either party.

**ADDITIONAL CHARGES:** Fees or labor required for safety training, certifications, additional insurance requirements, 3<sup>rd</sup> party certification requirements or items not specifically outlined in this proposal ARE NOT INCLUDED and will be invoiced on a time and material basis.

BY SIGNING THIS AGREEMENT CUSTOMER AGREES TO BE BOUND BY THIS AGREEMENT.

If you agree with the above terms please fill in the information below.

Customer Signature: \_\_\_\_\_ / Print: \_\_\_\_\_

Date: \_\_\_\_/\_\_\_\_/\_\_\_\_ PO #: \_\_\_\_\_ PO included (YES / NO)

I appreciate the opportunity to provide you with this quote. Please feel free to contact me at any time should there be any questions.

Respectfully submitted,

*Alan G Mast*

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