

January 24, 2020

CDBG Loan Review Team:

Thank you for considering my reapplication of materials for the Revolving Loan Fund to support my journey to acquire Little Cardinals Academy, a childcare facility in Cross Plains. As of September 2019, I joined the Little Cardinals team as a director. This opportunity has allowed me to learn so much about the childcare business and what I can do to make this center the best it can be for children, parents, staff, and the community of Cross Plains.

Being in the center each day has also allowed me to learn more about the building itself, and what improvements need to be made in order for it to reach its maximum potential. Because of this, I am seeking \$250,000 for the following: Down-payment for building acquisition, HVAC improvements, a new roof, rehab to the back play area, and support for an added staff member in June, as we look to move our 4K and summer program to the lower level in order to accommodate more enrollment.

There is high demand for childcare in this area and having the opportunity to lead this center is extremely exciting and rewarding. On a daily basis, I see the effects of having a high-quality childcare facility in a growing community such as Cross Plains. Since September I have been able to make positive improvements and changes in order to grow the facility in both enrollment of children, and in the addition of staff. I truly appreciate that my loan request will be considered once again.

Sincerely,

A handwritten signature in cursive script that reads "Melissa Gobourne". The signature is written in dark ink and is positioned above the printed name.

Melissa Gobourne