	1					Contra		1 ~			
Dept./Division	Airport/Adm	ninistration				Admin will assign		0	232	24	r
Vendor Name	Enterprise	Rent-A-Car C	Co. of WI, LI	_C		Addendum 🛛 🗵			Yes		No
Vendor MUNIS #	10518					Type of Contract					
Brief Contract Title/Description	lease,DCR/	e beyond the A 2015-01, u for an additio	nder which	it operates a		Gra Cou			Dane County Contract Grant County Lessee County Lessor		tract
Contract Term	01/01/2020	to 6/30/2020)						overnn nase of		
Total Contract Amount	\$ 59,558.40) + percentaç	je fee	<u> </u>				COLUMN THE COLUMN	erty Sal		
Purchasing Authority	Between	or under – Be \$11,000 – \$3 7,000 (\$25,000 /er – \$37,000 /er – Over \$3 ants, Leases	7,000 (\$0 – 3) Public Wor or under (\$2 7,000 (N/A to	525,000 Publicks) (Formal I 5,000 or und Public Work	l ic Wo RFB/R er Put s)	rks) (3 qu FP require blic Works	ed))	RFB	/RFP #		
MUNIS Req.	Org Code		Obj	Code			Amou	nt	\$		
Req #	Org Code		Obj Code			Amount		nt	\$		
Year	Org Code		Obj	Code			Amou	nt	\$		
Resolution	A copy of t	on is require the Resoluti does not exce exceeds \$100 f the Resolutio	on must be eed \$100,000 0,000 (\$40,00	attached to (\$40,000 Pu 0 Public Wor	<mark>o the</mark> blic W 'ks) – r	contract orks) – a r resolution	t cover : resolution	sheet n is no	.	ed.	545 2019
Standard and Standard		Co	ntract Rev	ew/Approv	ale	A STOCKED BUILD			a di sa		
InitialsDept.M6ReceivedCMControlleCacPurchasinMCorporatiCacRisk ManCounty E	r ng ion Counsel agement	$\begin{array}{c c} \hline pate In \\ \hline 3 & 11 & 0 \\ \hline 3 & 12 & 2020 \\ \hline 3 & 10 & 2020 \\ \hline 7 & 10 & 10 & 20 \\ \hline 7 & 13 & 10 & 20 \\ \hline \end{array}$	Date Out 3/20/80 3/12/20	Comment 20							
Dane C	ounty Dept.	Contact Info		Same Stark		Vendor	Contac	t Info	an a		
Name Rodney Knight Name Bill Wallschlaeger											
	246-3388 @msnairport	com		Phone # Email	bill.v	vallschla		nidwe	sternwł	neel	s.co
Emailknight@msnairport.comEmailInternational Got @tractorsAddress4000 International Lane Madison, WI 53704AddressPO Box 1935 Appleton, WI 54912-1935											

ification: attached contract is a:
Dane County Contract without any modifications.
Dane County Contract <u>with</u> modifications. The modifications have been reviewed by: Airport Legal Counsel, Rodney Knight
Non-standard contract.

-

Contract Cover Sheet Signature

Department Approv	al of Contract	
	Signature	Date
Dept. Head /	Kimberly Jones Printed Name	3/3/2020
Authorized Designee	Printed Name	
200.9.100	Kimberly Jones, Airport Director	

	Signature	Date
Director of Administration	Comments	
Administration		
	Signature	Date
Corporation Counsel	Comments	

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2019 RES-545

AUTHORIZING EXECUTION OF LEASE EXTENSIONS FOR RENTAL CAR CONCESSIONAIRES OPERATING AT THE DANE COUNTY REGIONAL AIRPORT

Lease Nos. DCRA 2015-01, 2015-02, 2015-03, 2015-04, and 2015-05

5 6

7 In response to the Dane County Regional Airport's publication of a notice soliciting 8 letters of interest in the operation of rental car concessions at the Airport during the next 9 five-year lease cycle, letters of interest were received only from the five rental car firms 10 presently operating at the Airport: Enterprise Rent-A-Car Company of Wisconsin, The 11 Hertz Corporation, Midwest Car Corporation, Midwestern Wheels, Inc., and Vehicle 12 Rental Services, LLC. The responding firms presently offer the rental car brands Avis, 13 Budget, Enterprise, Hertz, and National/Alamo. The negotiation of successor leases with 14 the five interested rental car concessionaires will continue beyond the expiration of the 15 present leases under which they operate at the Airport. Therefore, each concessionaire has signed an Extension of On-Airport Car Rental Concession Lease extending its 16 existing lease for an additional six months, through June 30, 2020, and establishing rent 17 18 due for the extended term. All other terms of the existing car rental concession leases 19 will remain unchanged and effective during the extended term.

20

NOW, THEREFORE, BE IT RESOLVED that the Dane County Executive and the
 Dane County Clerk are authorized to execute on behalf of Dane County an Extension of
 On-Airport Car Rental Concession Lease with each of the five car rental firms identified
 above.

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EXTENSION OF ON-AIRPORT CAR RENTAL CONCESSION LEASE Lease No. DCRA 2015-01

Enterprise Rent-A-Car Company of Wisconsin, LLC

THIS EXTENSION of On-Airport Car Rental Concession Lease is entered into by and between Dane County ("County") and Enterprise Rent-A-Car Company of Wisconsin, LLC ("Concessionaire") and shall be effective upon full execution by both parties.

WITNESSETH:

WHEREAS COUNTY AND CONCESSIONAIRE are parties to Dane County Lease No. DCRA 2015-01 (the "Lease") which presently expires December 31, 2019; and

WHEREAS COUNTY AND CONCESSIONAIRE desire to extend the term of the Lease for six additional months so that the parties can complete negotiations and approvals of a successor onairport car rental concession lease.

NOW, THEREFORE, the parties agree as follows:

- 1. The Lease shall remain in full force and effect unchanged in any manner by this Extension of On-Airport Car Rental Concession Lease except for those changes expressly set forth herein.
- 2. The term of the Lease shall be extended six months and, as extended, shall expire on June 30, 2020.
- 3. From January 1, 2020 through June 30, 2020 Concessionaire's space, stall and kiosk assignments shall remain as they are on December 31, 2019.
- 4. From January 1, 2020 through June 30, 2020, there shall be no minimum rent guarantee applicable to Concessionaire's operations at the Dane County Regional Airport.
- 5. Concessionaire shall pay to County, at the time and in the manner set forth in the Lease, the Percentage Fee, as defined in the Lease, and monthly rent for the period from January 1, 2020 through June 30, 2020 in the amounts set forth below.

Exclusive space	457	sq ft	\$ 45.84	\$ 1,745.74
Surface stalls	78	surface stalls	\$ 66.24	\$ 5,166.72
Ramp stalls	31	ramp stalls	\$ 88.32	\$ 2,737.92
Kiosk				\$ 276.02
Due on 1st of each month				\$ 9,926.40

6. The parties may evidence their agreement to this Extension of On-Airport Car Rental Concession Lease upon one or several counterparts of this document, which together shall constitute a single instrument. A photocopy, facsimile, or electronic copy of this Extension of On-Airport Car Rental Concession Lease shall have the same effect for all purposes as an original.

FOR DANE COUNTY:

Date Signed:_____

Joe Parisi Dane County Executive

Date Signed:_____

Scott McDonell Dane County Clerk

FOR ENTERPRISE RENT-A-CAR COMPANY OF WISCONSIN, LLC:

Date Signed: _____/*//9

Print Name: <u>Jim Strack</u> Print Title: <u>VP/GM</u>

Dept/Division	Airport/Administration		Contract # Admin will awalgn	12319A			
Vendor Name	Vehicle Rental Services, LLC (Budg	et)	Addendum	Yes No			
Vendor MUNIS #	599		Type of Contract				
Brief Contract Title/Description	To continue beyond the expiration o lease,DCRA 2015-05, under which i the Airport for an additional six mon	t operates at					
Contract Term	01/01/2020 to 6/30/2020			Intergovernmental Purchase of Property			
Total Contract Amount	\$ 33,495.12 + percentage fee			Property Sale Other			
Purchasing Authority	 \$11,000 or under – Best Judgmen Between \$11,000 - \$37,000 (\$0 - \$ Over \$37,000 (\$25,000 Public Wor Bid Waiver – \$37,000 or under (\$2 Bid Waiver – Over \$37,000 (N/A to N/A – Grants, Leases, Intergovern 	25,000 Public Works) (Formal RFB/F 5,000 or under Pu Public Works)	o rks) (3 quotes rec RFP required) blic Works)	RFB/RFP #			
MUNIS Reg.	Org Code Obj	Code	Amou	int \$			
Req #	and the second se	Code	Amou	server and the server server and the server s			
Year	Org Code Obj	Code	Amou	int \$			
Resolution	A resolution is required if the con A copy of the Resolution must be Contract does not exceed \$100,000 Contract exceeds \$100,000 (\$40,00 A copy of the Resolution is attached	attached to the (\$40,000 Public W 0 Public Works) –	contract cover /orks) – a resolutio resolution required	sheet. n is not required.			
Initialis Dept. NG Received Controlle Purchasin Corporati Risk Man County E	by DOA $3 1 20$ r $3 2 20$ ng $3 2 202$ on Counsel $3 12 202$ agement $3 12 202$ 3 2 202						
Name Rodne Phone # (608) Email knight Addresse 4000 I	ounty Dept. Contact Info ey Knight 246-3388 @msnairport.com International Lane on, WI 53704	Name Bill Phone # (92) Email bill. m	Vandor Contex Wallschlaeger 0) 730-7599 wallschlaeger@r Box 1935 bleton, WI 54912	nidwesternwheels.co			

alteched contract is a
Dane County Contract without any modifications.
Dane County Contract <u>with</u> modifications. The modifications have been reviewed by: Airport Legal Counsel, Rodney Knight
Non-standard contract.

Contract Cover Sheet Signature

Departmont Approval	of Contract	
	Signature	Date
Dept. Head / Authorized	Kimberly Jones Printed Name	31312020
Designee	Kimberly Jones, Airport Director	

Director of	Signature
Administration	Comments
	Signature
Corporation Counsel	Comments

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2019 RES-545

AUTHORIZING EXECUTION OF LEASE EXTENSIONS FOR RENTAL CAR CONCESSIONAIRES OPERATING AT THE DANE COUNTY REGIONAL AIRPORT

Lease Nos. DCRA 2015-01, 2015-02, 2015-03, 2015-04, and 2015-05

5 6

7 In response to the Dane County Regional Airport's publication of a notice soliciting letters of interest in the operation of rental car concessions at the Airport during the next 8 9 five-year lease cycle, letters of interest were received only from the five rental car firms presently operating at the Airport: Enterprise Rent-A-Car Company of Wisconsin, The 10 11 Hertz Corporation, Midwest Car Corporation, Midwestern Wheels, Inc., and Vehicle Rental Services, LLC. The responding firms presently offer the rental car brands Avis, 12 Budget, Enterprise, Hertz, and National/Alamo. The negotiation of successor leases with 13 the five interested rental car concessionaires will continue beyond the expiration of the 14 present leases under which they operate at the Airport. Therefore, each concessionaire 15 has signed an Extension of On-Airport Car Rental Concession Lease extending its 16 existing lease for an additional six months, through June 30, 2020, and establishing rent 17 due for the extended term. All other terms of the existing car rental concession leases 18 will remain unchanged and effective during the extended term. 19

NOW, THEREFORE, BE IT RESOLVED that the Dane County Executive and the Dane County Clerk are authorized to execute on behalf of Dane County an Extension of On-Airport Car Rental Concession Lease with each of the five car rental firms identified above.

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EXTENSION OF ON-AIRPORT CAR RENTAL CONCESSION LEASE

Lease No. DCRA 2015-05

Vehicle Rental Services, LLC Budget

THIS EXTENSION of On-Airport Car Rental Concession Lease is entered into by and between Dane County ("County") and Vehicle Rental Services, LLC ("Concessionaire") and shall be effective upon full execution by both parties.

WITNESSETH:

WHEREAS COUNTY AND CONCESSIONAIRE are parties to Dane County Lease No. DCRA 2015-05 (the "Lease") which presently expires December 31, 2019; and

WHEREAS COUNTY AND CONCESSIONAIRE desire to extend the term of the Lease for six additional months so that the parties can complete negotiations and approvals of a successor on-airport car rental concession lease.

NOW, THEREFORE, the parties agree as follows:

- 1. The Lease shall remain in full force and effect unchanged in any manner by this Extension of On-Airport Car Rental Concession Lease except for those changes expressly set forth herein.
- 2. The term of the Lease shall be extended six months and, as extended, shall expire on June 30, 2020.
- 3. From January 1, 2020 through June 30, 2020 Concessionaire's space, stall and kiosk assignments shall remain as they are on December 31, 2019.
- 4. From January 1, 2020 through June 30, 2020, there shall be no minimum rent guarantee applicable to Concessionaire's operations at the Dane County Regional Airport.
- 5. Concessionaire shall pay to County, at the time and in the manner set forth in the Lease, the Percentage Fee, as defined in the Lease, and monthly rent for the period from January 1, 2020 through June 30, 2020 in the amounts set forth below.

Exclusive space	499	sq ft	\$ 45.84	\$ 1,906.18
Surface stalls	22	surface stalls	\$ 66.24	\$ 1,457.28
Ramp stalls	22	ramp stalls	\$ 88.32	\$ 1,943.04
Kiosk				\$ 276.02
Due on 1st of each month				\$ 5,582.52

6. The parties may evidence their agreement to this Extension of On-Airport Car Rental Concession Lease upon one or several counterparts of this document, which together shall constitute a single instrument. A photocopy, facsimile, or electronic copy of this Extension of On-Airport Car Rental Concession Lease shall have the same effect for all purposes as an original.

FOR DANE COUNTY:

Date Signed:_____

Joe Parisi Dane County Executive

Date Signed:

Scott McDonell Dane County Clerk

FOR VEHICLE RENTAL SERVICES, LLC:

Date Signed: 2-17-2020

am J. Wallschlager Print Name L Print Title: Manager

Dept./Division	Airport/Adm	ninistration			Contract # 2320			7
Vendor Name	Midwestern	Wheels, Inc	: (Avis)		Addendun		Yes [] No
Vendor MUNIS #	599					ype of Co	ontract	
Brief Contract Title/Description	To continue beyond the expiration of lease,DCRA 2015-04, under which the Airport for an additional six mon			operates a		Gran Cour	County C t ity Lesse ity Lesso	
Contract Term	01/01/2020	01/01/2020 to 6/30/2020						ental
Total Contract Amount	\$ 54,327.96 + percentage fee Purchase of Property Sale Other							
Purchasing Authority	Between Over \$37 Bid Waiv Bid Waiv	1 \$11,000 - \$3 7,000 (\$25,000 ver - \$37,000 ver - Over \$3	0 Public Work or under (\$25 7,000 (N/A to	25,000 Publ (s) (Formal F 5,000 or und Public Works	ic Works) (3 quotes RFB/RFP required) er Public Works)	RFB	/RFP #	
MUNIS Req.	Org Code		Obi	Code	A	mount	\$	
Req #	Org Code			Code	A	mount		
Year	Org Code		Obj	Code	A	mount	\$	
Resolution	A copy of t	the Resolution does not exceeds \$100	on must be eed \$100,000 0,000 (\$40,000	attached to (\$40,000 Pul) Public Wor	ds \$100,000 (\$40 o the contract co blic Works) – a reso ks) – resolution requ	over shee	t	
			ontract Revie					
	ng ion Counsel agement	Date In 3 11 20 3 12 2024	Date Out 3/12/20 3/12/20 3/12/2020 3/15/2020 3/15/2020	Comment				
Dane C	ounty Dept.	Contact Inf	•		Vendor Co			ġ.
Name Rodney Knight Phone # (608) 246-3388				Name Phone #	Bill Wallschlaege (920) 730-7599	er		
	t@msnairport	.com		Email	bill.wallschlaege	er@midwe	sternwhe	els.co
	4000 International Lane Madison, WI 53704AddressPO Box 1935 Appleton, WI 54912-1935							

71. 3.8.84.91.95.95	ification: attached contract is a:
	Dane County Contract without any modifications.
	Dane County Contract <u>with</u> modifications. The modifications have been reviewed by: Airport Legal Counsel, Rodney Knight
	Non-standard contract.

Contract Cover Sheet Signature

Department Approva	I of Contract	
Dept. Head / Authorized Designee	Signature	Date
	Kimberly Jones Printed Name	3/3/2020
	Printed Name	
	Kimberly Jones, Airport Director	

	Signature Date
Director of Administration	
	Comments
	Signature Date
Corporation Counsel	
	Comments

2019 RES-545

AUTHORIZING EXECUTION OF LEASE EXTENSIONS FOR RENTAL CAR CONCESSIONAIRES OPERATING AT THE DANE COUNTY REGIONAL AIRPORT

Lease Nos. DCRA 2015-01, 2015-02, 2015-03, 2015-04, and 2015-05

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7 In response to the Dane County Regional Airport's publication of a notice soliciting letters of interest in the operation of rental car concessions at the Airport during the next 8 9 five-year lease cycle, letters of interest were received only from the five rental car firms presently operating at the Airport: Enterprise Rent-A-Car Company of Wisconsin, The 10 11 Hertz Corporation, Midwest Car Corporation, Midwestern Wheels, Inc., and Vehicle Rental Services, LLC. The responding firms presently offer the rental car brands Avis, 12 Budget, Enterprise, Hertz, and National/Alamo. The negotiation of successor leases with 13 the five interested rental car concessionaires will continue beyond the expiration of the 14 present leases under which they operate at the Airport. Therefore, each concessionaire 15 has signed an Extension of On-Airport Car Rental Concession Lease extending its 16 existing lease for an additional six months, through June 30, 2020, and establishing rent 17 due for the extended term. All other terms of the existing car rental concession leases 18 will remain unchanged and effective during the extended term. 19

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NOW, THEREFORE, BE IT RESOLVED that the Dane County Executive and the Dane County Clerk are authorized to execute on behalf of Dane County an Extension of On-Airport Car Rental Concession Lease with each of the five car rental firms identified above.

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EXTENSION OF ON-AIRPORT CAR RENTAL CONCESSION LEASE

Lease No. DCRA 2015-04

Midwestern Wheels, Inc.

Avis

THIS EXTENSION of On-Airport Car Rental Concession Lease is entered into by and between Dane County ("County") and Midwestern Wheels, Inc. ("Concessionaire") and shall be effective upon full execution by both parties.

WITNESSETH:

WHEREAS COUNTY AND CONCESSIONAIRE are parties to Dane County Lease No. DCRA 2015-04 (the "Lease") which presently expires December 31, 2019; and

WHEREAS COUNTY AND CONCESSIONAIRE desire to extend the term of the Lease for six additional months so that the parties can complete negotiations and approvals of a successor on-airport car rental concession lease.

NOW, THEREFORE, the parties agree as follows:

- 1. The Lease shall remain in full force and effect unchanged in any manner by this Extension of On-Airport Car Rental Concession Lease except for those changes expressly set forth herein.
- 2. The term of the Lease shall be extended six months and, as extended, shall expire on June 30, 2020.
- 3. From January 1, 2020 through June 30, 2020 Concessionaire's space, stall and kiosk assignments shall remain as they are on December 31, 2019.
- 4. From January 1, 2020 through June 30, 2020, there shall be no minimum rent guarantee applicable to Concessionaire's operations at the Dane County Regional Airport.
- 5. Concessionaire shall pay to County, at the time and in the manner set forth in the Lease, the Percentage Fee, as defined in the Lease, and monthly rent for the period from January 1, 2020 through June 30, 2020 in the amounts set forth below.

Exclusive space	460	sq ft	\$ 45.84	\$ 1,757.20
Surface stalls	66	surface stalls	\$ 66.24	\$ 4,371.84
Ramp stalls	30	ramp stalls	\$ 88.32	\$ 2,649.60
Kiosk				\$ 276.02
Due on 1st of each month				\$ 9,054.66

6. The parties may evidence their agreement to this Extension of On-Airport Car Rental Concession Lease upon one or several counterparts of this document, which together shall constitute a single instrument. A photocopy, facsimile, or electronic copy of this Extension of On-Airport Car Rental Concession Lease shall have the same effect for all purposes as an original.

FOR DANE COUNTY:

Date Signed:

Joe Parisi Dane County Executive

Date Signed:_____

Scott McDonell Dane County Clerk

FOR MIDWESTERN WHEELS. INC.:

Date Signed: 2-17-2020

ulschheger Print/Nam iam PrintVitle

Dept./Division	Airport/Adn	ninistration					Contract # Admin will assign		232	.IA	
Vendor Name	Midwest Ca	ar Corporatio	n			Add	lendum	<u>ସ</u>		□ No	
Vendor MUNIS #	9319						Type of Contract				
Brief Contract Title/Description	lease,DCR	e beyond the Α 2015-03, ι for an additio	under w	hich it	operates a					500	
Contract Term	01/01/2020	to 6/30/202	0				Intergovernment			nental	
Total Contract Amount	\$ 47,841.0	00 + percent	age fee	;			Purchase of Pro Property Sale Other			and the second	
Purchasing Authority	Betweer	or under – B 1 \$11,000 – \$3 7,000 (\$25,00 /er – \$37,000 /er – Over \$3 rants, Leases	37,000 (0 Public or und 7,000 (N	\$0 - \$ 2 c Work er (\$25 N/A to I	25,000 Pub (s) (Formal 5,000 or und Public Work	l ic Works) (RFB/RFP re ler Public Wo s)	quired) orks)	RFB	/RFP#		
MUNIS Req.	Org Code			Obj (Code		Amo	unt	\$		
Reg #	Org Code	2000 7000 101		Obj (Code		Amo	unt	nt \$		
Year	Org Code		515	Obj (Code		Amo	unt	int \$		
Resolution	A copy of t	on is require the Resolution does not exce exceeds \$100 f the Resolution	i on mu eed \$10 0,000 (\$	st be 0,000 (40,000	attached t (\$40,000 Pu Public Wor	o the contr blic Works) ks) – resolut	a resoluti	r sheet on is no			
	unitation and the	Cc	ontract	Revie	w/Approv	als	while a printing		C. come and the second se	The literation	
Initials Dept.		Date In	Date		Comment		的同学学校教育的	ur sa an			
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Controlle		211	712						<u></u>		
Coc Purchasi	ng ion Counsel	3/12/2020	312	2020							
		3]10/2020 3/13/2020	3116/	2020							
County E	-	<u>1/3/UNG</u>	<u>}//5/</u>	ron	•						
Dane C	ounty Dept.	Contact Inf)			Vend	or Conta	ct Info			
	ey Knight				Name		ausch, Of		anager		
	246-3388				Phone #	· · · ·	20) 766-0123 mmy.rausch@nationalcar.com				
Address 4000	@msnairport International	Lane			Email Address		usch@nat a, WI 541		ar.com		
Madis	on, WI 5370)4				naunauna	a, vvi 341	50			

	ification: attached contract is a:
	Dane County Contract without any modifications.
\boxtimes	Dane County Contract <u>with</u> modifications. The modifications have been reviewed by: Airport Legal Counsel, Rodney Knight
	Non-standard contract.

Contract Cover Sheet Signature

Department Approv	al of Contract	
Dept. Head / Authorized Designee	Signature	Date
	Kimberly Jones	3/3/2020
	Printed Name ()	
200191100	Kimberly Jones, Airport Director	

	Signature	Date
Director of Administration	Comments	
· · · · · · · · · · · · · · · · · · ·	Signature	Date
	olynature	Vale
Corporation		
Counsel	Comments	

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2019 RES-545

AUTHORIZING EXECUTION OF LEASE EXTENSIONS FOR RENTAL CAR CONCESSIONAIRES OPERATING AT THE DANE COUNTY REGIONAL AIRPORT

Lease Nos. DCRA 2015-01, 2015-02, 2015-03, 2015-04, and 2015-05

7 In response to the Dane County Regional Airport's publication of a notice soliciting 8 letters of interest in the operation of rental car concessions at the Airport during the next 9 five-year lease cycle, letters of interest were received only from the five rental car firms presently operating at the Airport: Enterprise Rent-A-Car Company of Wisconsin, The 10 Hertz Corporation, Midwest Car Corporation, Midwestern Wheels, Inc., and Vehicle 11 12 Rental Services, LLC. The responding firms presently offer the rental car brands Avis, Budget, Enterprise, Hertz, and National/Alamo. The negotiation of successor leases with 13 14 the five interested rental car concessionaires will continue beyond the expiration of the present leases under which they operate at the Airport. Therefore, each concessionaire 15 has signed an Extension of On-Airport Car Rental Concession Lease extending its 16 existing lease for an additional six months, through June 30, 2020, and establishing rent 17 due for the extended term. All other terms of the existing car rental concession leases 18 19 will remain unchanged and effective during the extended term.

20

NOW, THEREFORE, BE IT RESOLVED that the Dane County Executive and the Dane County Clerk are authorized to execute on behalf of Dane County an Extension of On-Airport Car Rental Concession Lease with each of the five car rental firms identified above.

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EXTENSION OF ON-AIRPORT CAR RENTAL CONCESSION LEASE Lease No. DCRA 2015-03 Midwest Car Corporation National/Alamo

THIS EXTENSION of On-Airport Car Rental Concession Lease is entered into by and between Dane County ("County") and Midwest Car Corporation ("Concessionaire") and shall be effective upon full execution by both parties.

WITNESSETH:

WHEREAS COUNTY AND CONCESSIONAIRE are parties to Dane County Lease No. DCRA 2015-03 (the "Lease") which presently expires December 31, 2019; and

WHEREAS COUNTY AND CONCESSIONAIRE desire to extend the term of the Lease for six additional months so that the parties can complete negotiations and approvals of a successor onairport car rental concession lease.

NOW, THEREFORE, the parties agree as follows:

- 1. The Lease shall remain in full force and effect unchanged in any manner by this Extension of On-Airport Car Rental Concession Lease except for those changes expressly set forth herein.
- 2. The term of the Lease shall be extended six months and, as extended, shall expire on June 30, 2020.
- 3. From January 1, 2020 through June 30, 2020 Concessionaire's space, stall and kiosk assignments shall remain as they are on December 31, 2019.
- 4. From January 1, 2020 through June 30, 2020, there shall be no minimum rent guarantee applicable to Concessionaire's operations at the Dane County Regional Airport.
- 5. Concessionaire shall pay to County, at the time and in the manner set forth in the Lease, the Percentage Fee, as defined in the Lease, and monthly rent for the period from January 1, 2020 through June 30, 2020 in the amounts set forth below.

Exclusive space	518	sq ft	\$ 45.84	\$ 1,978.76
Surface stalls	49	surface stalls	\$ 66.24	\$ 3,245.76
Ramp stalls	28	ramp stalls	\$ 88.32	\$ 2,472.96
Kiosk				\$ 276.02
Due on 1st of each month				\$ 7,973.50

6. The parties may evidence their agreement to this Extension of On-Airport Car Rental Concession Lease upon one or several counterparts of this document, which together shall constitute a single instrument. A photocopy, facsimile, or electronic copy of this Extension of On-Airport Car Rental Concession Lease shall have the same effect for all purposes as an original.

FOR DANE COUNTY:

Date Signed:_____

Joe Parisi Dane County Executive

Date Signed:_____

Scott McDonell Dane County Clerk

FOR MIDWEST CAR CORPORATION:

Date Signed: /-24.20

JAMES MAYER Print Name: VICE PRESIDENT Print Title:

Dept./Division	Airport/Adn	ninistration				Contract # Admin will assign		12318A		
Vendor Name	The Hertz (Corporation			Adden	Addendum		Yes	🗌 No	
Vendor MUNIS #	10074					Type of Contract				
Brief Contract Title/Description	lease,DCR	e beyond the Α 2015-02, ι for an additio	inder which i	t operates at			Gran Coun	ty Less	ounty Contract / Lessee / Lessor	
Contract Term	01/01/2020	to 6/30/202	0			Intergovernmental			nental	
Total Contract Amount	\$ 66,487.0	68 + percent	age fee			_]]		erty Sale	ACRESSION AND AND AND AND AND AND AND AND AND AN	
Purchasing Authority	Between	or under – B h \$11,000 – \$3 7,000 (\$25,00 ver – \$37,000 ver – Over \$3 rants, Leases	37,000 (\$0 – \$ 0 Public Wor or under (\$2 7,000 (N/A to	25,000 Public ks) (Formal R 5,000 or unde Public Works	c Works) (3 q FB/RFP requi r Public Work)	red) s)	RFB	/RFP #		
MUNIS Req.	Org Code		Obj	Code		Amo	unt	unt \$		
Reg #	Org Code		Obj	Code		Amo	unt	\$		
Year	Org Code		Obj	Code		Amo	unt \$			
Resolution	A copy of Contract	on is require the Resolut does not exce exceeds \$100 f the Resolution	ion must be eed \$100,000 0,000 (\$40,00	attached to (\$40,000 Pub 0 Public Work	the contract lic Works) – a s) – resolution	resolution require	r sheet on is no			
	10.	Co	ontract Revi	ew/Approva	ls:					
	ng ion Counsel agement	$\frac{\text{Date In}}{3 11 17}$ $\frac{3 12 2020}{3 10(2020)}$ $\frac{3}{15}/1007$	Date Out 3) 20 20 5 12 20 3 16 2020 3 / 15 / 2020	Comments						
Dane C	ounty Dept.	Contact Inf	0		Vendor	Conta	ct Info			
Phone #(608)EmailknightAddress4000	ey Knight 246-3388 t@msnairpor International son, WI 5370	Lane		Name Phone # Email Address	Joshua Blur 847-323-453 jblum@hert 2170 Mannh Des Plaines	33 z.com neim Ro				

Cer The	affication: attached contract is a:
	Dane County Contract without any modifications.
	Dane County Contract <u>with</u> modifications. The modifications have been reviewed by: Airport Legal Counsel, Rodney Knight
	Non-standard contract.

Contract Cover Sheet Signature

Department Approva	I of Contract	
	Signature	Date
Dept. Head / Authorized Designee	Kimberly Jones Printed Name	3/3/2020
	Printed Name () ()	à de la companya de l
2.00	Kimberly Jones, Airport Director	

Signature	Date
Comments	
Signature	Date
Comments	

2019 RES-545

AUTHORIZING EXECUTION OF LEASE EXTENSIONS FOR RENTAL CAR CONCESSIONAIRES OPERATING AT THE DANE COUNTY REGIONAL AIRPORT

Lease Nos. DCRA 2015-01, 2015-02, 2015-03, 2015-04, and 2015-05

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7 In response to the Dane County Regional Airport's publication of a notice soliciting 8 letters of interest in the operation of rental car concessions at the Airport during the next 9 five-year lease cycle, letters of interest were received only from the five rental car firms 10 presently operating at the Airport: Enterprise Rent-A-Car Company of Wisconsin, The Hertz Corporation, Midwest Car Corporation, Midwestern Wheels, Inc., and Vehicle 11 Rental Services, LLC. The responding firms presently offer the rental car brands Avis. 12 Budget, Enterprise, Hertz, and National/Alamo. The negotiation of successor leases with 13 14 the five interested rental car concessionaires will continue beyond the expiration of the present leases under which they operate at the Airport. Therefore, each concessionaire 15 has signed an Extension of On-Airport Car Rental Concession Lease extending its 16 17 existing lease for an additional six months, through June 30, 2020, and establishing rent due for the extended term. All other terms of the existing car rental concession leases 18 19 will remain unchanged and effective during the extended term. 20

NOW, THEREFORE, BE IT RESOLVED that the Dane County Executive and the
 Dane County Clerk are authorized to execute on behalf of Dane County an Extension of
 On-Airport Car Rental Concession Lease with each of the five car rental firms identified
 above.

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EXTENSION OF ON-AIRPORT CAR RENTAL CONCESSION LEASE Lease No. DCRA 2015-02

The Hertz Corporation

THIS EXTENSION of On-Airport Car Rental Concession Lease is entered into by and between Dane County ("County") and The Hertz Corporation ("Concessionaire") and shall be effective upon full execution by both parties.

WITNESSETH:

WHEREAS COUNTY AND CONCESSIONAIRE are parties to Dane County Lease No. DCRA 2015-02 (the "Lease") which presently expires December 31, 2019; and

WHEREAS COUNTY AND CONCESSIONAIRE desire to extend the term of the Lease for six additional months so that the parties can complete negotiations and approvals of a successor onairport car rental concession lease.

NOW, THEREFORE, the parties agree as follows:

- 1. The Lease shall remain in full force and effect unchanged in any manner by this Extension of On-Airport Car Rental Concession Lease except for those changes expressly set forth herein.
- 2. The term of the Lease shall be extended six months and, as extended, shall expire on June 30, 2020.
- 3. From January 1, 2020 through June 30, 2020 Concessionaire's space, stall and kiosk assignments shall remain as they are on December 31, 2019.
- 4. From January 1, 2020 through June 30, 2020, there shall be no minimum rent guarantee applicable to Concessionaire's operations at the Dane County Regional Airport.
- 5. Concessionaire shall pay to County, at the time and in the manner set forth in the Lease, the Percentage Fee, as defined in the Lease, and monthly rent for the period from January 1, 2020 through June 30, 2020 in the amounts set forth below.

Exclusive space	505	sq ft	\$ 45.84	\$ 1,929.10
Surface stalls	90	surface stalls	\$ 66.24	\$ 5,961.60
Ramp stalls	33	ramp stalls	\$ 88.32	\$ 2,914.56
Kiosk				\$ 276.02
Due on 1st of each month				\$ 11,081.28

The parties may evidence their agreement to this Extension of On-Airport Car Rental 6. Concession Lease upon one or several counterparts of this document, which together shall constitute a single instrument. A photocopy, facsimile, or electronic copy of this Extension of On-Airport Car Rental Concession Lease shall have the same effect for all purposes as an original.

FOR DANE COUNTY:

Date Signed:

Joe Parisi Dane County Executive

Date Signed:____

Scott McDonell Dane County Clerk

FOR THE HERTZ CORPORATION:

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Date Signed: Feb. 6, 2020

Print Name: <u>Stephen A. Blum</u> Print Title: <u>Senior Vice President, Real Estate and Facilities</u>