

**DANE COUNTY  
POLICY AND FISCAL NOTE**

|  |   |                               |
|--|---|-------------------------------|
| <input checked="" type="checkbox"/> Original       | <input type="checkbox"/> Update           | Substitute No. _____          |
| Sponsor: Supervisor _____ Rusk _____               |   | Resolution No. 2020 RES-005   |
| Vote Required:                                     |   | Ordinance Amendment No. _____ |
| Majority <input checked="" type="checkbox"/> _____ | Two-Thirds <input type="checkbox"/> _____ |                               |

**Title of Resolution or Ord. Amd.:**

AUTHORIZING FIRST AMENDMENT OF PURCHASE OF SERVICES AGREEMENT WITH TELOS IDENTITY MANAGEMENT SOLUTIONS, LLC.

**Policy Analysis Statement:**

Brief Description of Proposal -

Dane County Regional Airport has negotiated an amendment to the Telos contract to include criminal history updates to ensure persons with airport security badges remain qualified for airport security clearances. The amendment also extends the current purchase of services agreement through October 31, 2023, adds civil rights provisions required under federal law, and deletes minimum pay and insurance provisions that are unenforceable under Wisconsin Statutes.

Current Policy or Practice -

Telos Identity Management Solutions, LLC, under agreement number 11678, currently provides aviation channeling services to the Dane County Regional Airport.

Impact of Adopting Proposal -

Telos will provide additional services under the agreement extended to October 31, 2023.

**Fiscal Estimate:**

Fiscal Effect (check all that apply) -

☐ No Fiscal Effect  
☐ Results in Revenue Increase  
☒ Results in Expenditure Increase  
☐ Results in Revenue Decrease  
☐ Results in Expenditure Decrease

Budget Effect (check all that apply)

☒ No Budget Effect  
☐ Increases Rev. Budget  
☐ Increases Exp. Budget  
☐ Decreases Rev. Budget  
☐ Decreases Exp. Budget  
☐ Increases Position Authority  
☐ Decreases Position Authority  
Note: if any budget effect, 2/3 vote is required

**Narrative/Assumptions about long range fiscal effect:**

**Expenditure/Revenue Changes:**

| Expenditures -       | Current Year |          | Annualized |          | Revenues -   | Current Year |          | Annualized |          |
|----------------------|--------------|----------|------------|----------|--------------|--------------|----------|------------|----------|
|                      | Increase     | Decrease | Increase   | Decrease |              | Increase     | Decrease | Increase   | Decrease |
| Personal Services    |              |          |            |          | County Taxes |              |          |            |          |
| Operating Expenses   |              |          |            |          | Federal      |              |          |            |          |
| Contractual Services | \$20,586     |          | \$20,586   |          | State        |              |          |            |          |
| Capital              |              |          |            |          | Other        |              |          |            |          |
| Total                | \$20,586     | \$0      | \$20,586   | \$0      | Total        | \$0          | \$0      | \$0        | \$0      |

**Personnel Impact/FTE Changes:**

None

**Prepared By:**

Agency: Airport  
Prepared by: Rick Fairchild  
Reviewed by: Gene Meyers

Division: Administration

Date: 4/21/2020

Date: 4/21/2020

Phone: 246-3384

Phone: 246-3391