

From: [An Nguyen](#)
To: [Ouchakof, Peter](#); [Cheryl Vandenburg](#)
Cc: [Jon Gaines](#); [Michael Hetzel](#); [Mariel Hildenbrand](#)
Subject: RE: CDBG Commission mtg 10/27
Date: Friday, November 20, 2020 2:23:11 PM
Attachments: [image001.png](#)
Importance: High

Dear Peter,

Thank you very much for your support to WWBIC and our clients in Dane County!

Below is the current report per your request from Jon and WWBIC team:

“CURRENT STATUS:

We have 1 current/outstanding loan in Dane County fund. We have a \$100,000 loan payable to Dane County which will expire on/about July 1, 2025.

ACTION NEEDED:

We need to, now (in good faith) place newly closed loans in the Dane County fund to bring the loans fund back to \$100,000 in this fund as they fit the eligibility requirements. We also need to ensure we stay in sync with loan agreement requirements. I completely understand that the Commission may want more information...I'm of the ilk to put requirements in the agreement. This may necessitate a discussion with Peter to ensure he can support and handle Commission's requests.”

Please let us know if we addressed your request or if you have any question.

Thank you very much!

Have a wonderful weekend!

Best regards,

Optimized KWA FORWARD →



**An Nguyen | Assistant Director of Lending
WWBIC**

A Leading Innovative Statewide Economic Development Organization

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Our WWBIC Team are the front line economic development providers. Reach out to us so we may support you. For [resources for business owners](#) or [career opportunities](#) for those looking to join the cause, visit our [website](#). We are focused on resiliency, recovery & the rebound!

Dane County Loan Information
July 1, 2010 - June 30, 2017

Business Name	Loan Closing Date	Loan Amount	Leveraged	Term	Rate	Jobs Created	Jobs Retained
Miles Away, LLC	10/17/2005	\$8,000.00	\$2,000.00	36 months	10.50%	5	0
Faded Full Salon Service, LLC	10/19/2005	\$8,000.00	\$2,000.00	24 months	10.50%	1.5	0
New Again, LLC	12/23/2005	\$40,000.00	\$0.00	48 months	10.50%	9	0
Healthy Home Reports, LLC	3/29/2006	\$8,000.00	\$27,000.00	36 months	10.50%	3	0
Arthouse Preschool	6/27/2006	\$17,500.00	\$17,500.00	48 months	8.00%	10	0
White Jasmine, LLC	8/22/2006	\$25,000.00	\$24,900.00	62 months	10.00%	1	0
OceanHawk Counseling Alternatives, LLC	10/24/2006	\$10,000.00	\$10,000.00	48 months	10.00%	1.1	1.5
A Poochies Paradise, LLC	7/11/2007	\$20,000.00	\$20,000.00	60 months	2.00%	4	0
Powell's Computing, Inc.	10/12/2007	\$25,000.00	\$75,000.00	72 months	10.00%	3	0
Professional Employment Service, LLC	5/27/2010	\$5,708.00	\$0.00	47 months	8.50%	1	1
FloClaire, LLC	9/1/2010	\$10,000.00	\$0.00	42 months	10.00%	3	1
Bouncy Town USA, Inc.	9/1/2010	\$20,000.00	\$0.00	57 months	10.00%	2.2	0
Active Sign Installation	9/1/2010	\$20,000.00	\$0.00	44 months	10.00%	0	0.5
Professional Employment Services	10/21/2010	\$3,000.00	\$0.00	47 months	8.50%	1	1
Engaging Results Communications	12/2/2011	\$19,000.00	\$0.00	48 months	7.75%	1.9	0
Bouncy Town USA	12/9/2011	\$15,000.00	\$85,000.00	72 months	8.00%	3.1	0
Total Manufacturing Solutions	5/4/2012	\$15,000.00	\$0.00	44 months	7.75%	0.5	2
In N Out Empanada LLC	7/13/2012	\$10,000.00	\$0.00	60 months	5.00%	1.7	0
Windsor Breads Bakery & Coffeehouse, LLC	8/22/2012	\$6,250.00	\$196,250.00	42 months	7.75%	0	2
Active Sign Installation, LLC	9/14/2012	\$1,750.00	\$5,250.00	36 months	8.00%	0	0.8
Total Manufacturing Solutions, LLC	10/23/2012	\$20,000.00	\$0.00	12 months	7.75%	0	2.5
River Paws LLC	6/8/2017	\$22,000.00	\$1,500.00	72 months	8.75%	0	1
Totals		\$329,208.00	\$466,400.00			52	13.3

As of 6/30/2017

Dane County Job Information
July 1, 2010 - June 30, 2017

WWBIC Dane County Loan Fund Businesses	Employee Name (Last, First)	Date of Hire	Job Title	Job Type	Full-Time or Part Time (FT/PT)	No. of Hours Per Week	Employer Sponsored Health Care Benefits (Y/N)	Gender (M/F)	Race (Code)	Ethnic Status (Hispanic or Not Hispanic)	Income Level at Time of Hire (EL, VL, or L)
Active Sign Installation	Langer, Mary	4/1/2008	Owner	Official/Manager	FT	40	N	F	White	Not	L
Bouncy Town USA	Brown, Alexandra	1/1/2011	Safety Monitor	Service	PT	12	N	F	White	Not	L
Bouncy Town USA	Hageman, Lauren	6/1/2011	Safety Monitor	Service	PT	7	N	F	White	Not	EL
Bouncy Town USA	Harvey, Alex	4/1/2010	Safety Monitor	Service	PT	12.5	N	M	White	Not	VL
Bouncy Town USA	Hunter, Colton	4/1/2010	Safety Monitor	Service	PT	17.5	N	M	White	Not	EL
Bouncy Town USA	Mean, Ro	4/1/2010	Owner	Official/Manager	FT	40	N	M	Asian	Not	Over
Bouncy Town USA	Monson, Mersadi	3/1/2011	Safety Monitor	Service	PT	4	N	F	White	Not	EL
Bouncy Town USA	Morales, Estefan	4/1/2010	Safety Monitor	Service	PT	17.5	N	M	White	Hispanic	EL
Engaging Results Communications	Bushnell, Rebecca	9/1/2011	Communications Manager	Official/Manager	PT	Varied	N	F	White	N/A	VL
Engaging Results Communications	Olds, Kay-Tee	8/27/2010	Owner	Official/Manager	FT	40	N	F	Asian	Not	Over
Engaging Results Communications	Yohn, Katie	9/1/2011	Promotions Coordinator	Office/Clerical	PT	15	N	F	N/A	N/A	VL
Flo-Claire	Chulu, Tim	12/20/2003	Owner	Official/Manager	FT	40	Y	M	African American	Not	VL
Flo-Claire	Diakite, Fatima	2/1/2011	Sales Manager	Official/Manager	FT	50	Y	F	African American	Not	L
Flo-Claire	Nsofwa, Matilda	10/28/2010	Office Manager	Official/Manager	FT	40	Y	F	African American	Not	VL
Flo-Claire	Schulz, Kalia	7/12/2011	Marketing Associate	Professional	FT	40	Y	F	White	Not	VL
In N Out Empanada LLC	Pesce, Ariel	7/1/2012	Owner	Official/Manager	PT	28	N	F	White	Hispanic	EL
In N Out Empanada LLC	Pesce, Lacey	7/1/2012	Owner	Official/Manager	FT	40	N	F	White	Not	EL
Ocean Hawk Counseling Alternatives	Daute, Jean	5/2/2006	Owner	Official/Manager	FT	40	Y	F	White	Not	VL
Ocean Hawk Counseling Alternatives	Miller, Kelly	5/2/2006	Owner	Official/Manager	PT	20	Y	F	White	Not	VL
Ocean Hawk Counseling Alternatives	Terrill, Teresa	9/1/2008	Nurse	Professional	PT	2	N	F	White	Not	Over
Ocean Hawk Counseling Alternatives	Hauger, Stephanie	6/1/2006	Therapist	Professional	PT	5	N	F	White	Not	L
Ocean Hawk Counseling Alternatives	Mason, Vickie	4/1/2010	Counselor	Professional	PT	2	N	F	Nat. Amer. & White	Not	L
Ocean Hawk Counseling Alternatives	Case, Amanda	6/1/2011	Therapist	Professional	PT	4	N	F	White	Not	L
Ocean Hawk Counseling Alternatives	Schulze, Dianne	2/1/2009	Therapist	Professional	PT	7	N	F	White	Not	Over
Professional Employment Services	Dahling, Nancy	9/3/2010	Sales Associate	Sales	PT	20	N	F	White	Not	VL
Professional Employment Services	Fedkenheur, Nancy	8/3/2010	Administration	Office/Clerical	PT	18	N	F	White	Not	EL
Professional Employment Services	Kelso, Teresa	12/1/2007	Owner	Official/Manager	FT	40	N	F	White	Not	Over
River Paws LLC	Masarik, Amanda	12/4/2016	Owner	Official/Manager	FT	65	N	F	White	Not	Over
Total Manufacturing Solutions	Ammon, Michael	3/5/2012	Machinist	Labor	PT	20	N	M	White	Not	Over
Total Manufacturing Solutions	Tirrel, Erick	10/1/2010	Owner	Official/Manager	FT	40	N	M	White	Not	VL
Total Manufacturing Solutions	Tirrel, Nicole	10/1/2010	Owner	Official/Manager	FT	40	N	F	White	Not	VL
White Jasmine	Siddiqui, Huma	12/1/2003	Owner	Official/Manager	FT	40	N	F	Asian	Not	L
Windsor Breads	Ksobiech, Cheryl	4/22/2011	Owner	Official/Manager	FT	40	N	F	White	Not	EL
Windsor Breads	Ksobiech, Keith	4/22/2011	Owner	Official/Manager	FT	40	N	M	White	Not	EL

As of 6/30/2017