

2020 Medicare Part D Open Enrollment Results

Focal Point	# of Seniors Helped	# of Plan Finders Conducted	# of Enrollments	Total Amount of Money Saved*
Colonial Club**	100	81	18	\$ 278,712
DeForest	69	69	57	\$ 179,613
Fitchburg	40	40	27	\$ 103,842
McFarland	26	22	26	\$ 81,042
Middleton	52	52	27	\$ 121,621
NewBridge	73	73	39	\$ 197,259
NW Dane	98	105	35	\$ 196,773
Oregon	31	30	15	\$ 62,820
Stoughton	94	71	41	\$ 379,992
SW Dane	16	49	7	\$ 75,408
Sugar River	11	11	6	\$ 13,662
Waunakee	161	192	40	\$ 343,272
TOTAL	771	795	338	\$ 2,034,016

*2020 Figures: \$10,533/Advantage Plans, \$2,088/Part D, \$5,952/LIS, \$1,134/SeniorCare

**Trend this year: Provided more counseling (16 clients) regarding the difference between Medicare Supplement plans and Medicare Advantage plans. Clients were more anxious and worried about this due in large part to the marketing ads on TV. They felt they needed to do something. The majority of them had Medicare Supplement plans. Once counseling was received, they remained with their plan coverage and felt comfortable with their healthcare and prescription coverage.