

Dane County Contract Cover Sheet

Res 388
Significant

Dept./Division	Administration / Information Management
Vendor Name	Integral Building Systems
Vendor MUNIS #	19074
Brief Contract Title/Description	Providing ad hoc phone and data cabling services
Contract Term	7/14/2019 - 5/14/2024
Total Contract Amount	\$ 250,000

Contract # <small>Admin will assign</small>	13729A
Addendum	<input checked="" type="checkbox"/> Yes <input type="checkbox"/> No
Type of Contract	
<input checked="" type="checkbox"/>	Dane County Contract
<input type="checkbox"/>	Grant
<input type="checkbox"/>	County Lessee
<input type="checkbox"/>	County Lessor
<input type="checkbox"/>	Intergovernmental
<input type="checkbox"/>	Purchase of Property
<input type="checkbox"/>	Property Sale
<input type="checkbox"/>	Other

Purchasing Authority	<input type="checkbox"/> \$11,000 or under – Best Judgment (1 quote required)		
	<input type="checkbox"/> Between \$11,000 – \$37,000 (\$0 – \$25,000 Public Works) (3 quotes required)		
	<input checked="" type="checkbox"/> Over \$37,000 (\$25,000 Public Works) (Formal RFB/RFP required)	RFB/RFP #	119018
	<input type="checkbox"/> Bid Waiver – \$37,000 or under (\$25,000 or under Public Works)		
	<input type="checkbox"/> Bid Waiver – Over \$37,000 (N/A to Public Works)		
	<input type="checkbox"/> N/A – Grants, Leases, Intergovernmental, Property Purchase/Sale, Other		

MUNIS Req.	Org Code		Obj Code		Amount	\$
Req #	Org Code		Obj Code		Amount	\$
Year	Org Code		Obj Code		Amount	\$

Resolution	A resolution is required if the contract exceeds \$100,000 (\$40,000 Public Works). A copy of the Resolution must be attached to the contract cover sheet.					
	<input type="checkbox"/> Contract does not exceed \$100,000 (\$40,000 Public Works) – a resolution is not required.					
	<input type="checkbox"/> Contract exceeds \$100,000 (\$40,000 Public Works) – resolution required.				Res #	388
	<input checked="" type="checkbox"/> A copy of the Resolution is attached to the contract cover sheet.				Year	2020

Contract Review/Approvals				
Initials	Dept.	Date In	Date Out	Comments
MG	Received by DOA	2/17/21		
	Controller			approvals from all departments via email attached herein
	Purchasing			
	Corporation Counsel			
	Risk Management			
	County Executive			

Dane County Dept. Contact Info		Vendor Contact Info	
Name	Sam Olson	Name	Kevin Judd
Phone #	608-284-4801	Phone #	608-467-9193
Email	Olson@countyofdane.com	Email	kevin@ibssystemsinc.com
Address	210 Martin Luther King Blvd Jr Rm 524, Madison WI 53703	Address	717 Post Road, 1 st Floor Madison, WI 53713

Certification:	
The attached contract is a:	
<input checked="" type="checkbox"/>	Dane County Contract <u>without</u> any modifications.
<input type="checkbox"/>	Dane County Contract <u>with</u> modifications. The modifications have been reviewed by:
<input type="checkbox"/>	Non-standard contract.

Contract Cover Sheet Signature

Department Approval of Contract		
Dept. Head / Authorized Designee	Signature	Date
	Printed Name	
	Sam Olson	

Contracts Exceeding \$100,000

Major Contracts Review – DCO Sect. 25.11(3)

Director of Administration	Signature	Date
	<i>Greg Brockmeyer</i>	2/19/21
	Comments	
Corporation Counsel	Signature	Date
	<i>David Gault</i>	2/19/21
	Comments	

Goldade, Michelle

From: Goldade, Michelle
Sent: Friday, February 19, 2021 11:41 AM
To: Hicklin, Charles; Clow, Carolyn; Gault, David; Lowndes, Daniel
Cc: Stavn, Stephanie; Oby, Joe
Subject: Contract #13729A
Attachments: 13729A.pdf

Tracking:	Recipient	Read	Response
	Hicklin, Charles	Read: 2/19/2021 1:06 PM	Approve: 2/19/2021 1:06 PM
	Clow, Carolyn		Approve: 2/19/2021 11:59 AM
	Gault, David	Read: 2/19/2021 12:53 PM	Approve: 2/19/2021 12:54 PM
	Lowndes, Daniel		Approve: 2/19/2021 11:45 AM
	Stavn, Stephanie	Read: 2/19/2021 1:35 PM	
	Oby, Joe		

Contract #13729A
Department: Admin/Information Management
Vendor: Integral Building Systems
Contract Description: Increase contract to provide ad hoc phone and data cabling services (Res 388)
Contract Term: 7/14/19 – 5/14/2024
Contract Amount: \$250,000 (increase)

Please review the contract and indicate using the vote button above if you approve or disapprove of this contract.

Michelle Goldade

Administrative Manager
Dane County Department of Administration
Room 425, City-County Building
210 Martin Luther King, Jr. Boulevard
Madison, WI 53703
PH: 608/266-4941
Fax: 608/266-4425
TDD: Call WI Relay 711

Please Note: I currently have a modified work schedule...I am in the office Mondays and Wednesdays and working remotely Tuesdays, Thursdays and Fridays in accordance with COVID 19 response guidelines.

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As a result of RFP#119018 on July 15, 2019, Dane County entered into a five year contract with Integral Building Systems (IBS) to provide ad hoc data and phone cabling services. This contract was not to exceed \$500,000 and is set to expire on May 14th, 2024. The County has been successful in implementing a number of projects under the initial agreement. As of the end of 2020, less than \$155,000 remains available of the initial \$500,000 contract.

THEREFORE BE IT RESOLVED that the County Executive and County Clerk are authorized to execute an amendment to contract 13729 with Integral Building Systems expanding the total contract amount to \$750,000



DANE COUNTY CONTRACT ADDENDUM

THIS ADDENDUM, made and entered into effective as of the date by which both parties hereto have executed this document, by and between the County of Dane (hereinafter referred to as "County") and Integral Building Systems Inc. (hereinafter, "Provider").

WITNESSETH:

WHEREAS Provider and County, by a separate document (hereinafter, the "Master Agreement"), Dane County Contract #13729, have previously entered into a contractual relationship pursuant to which Provider provides ad hoc phone and data cabling services, and

WHEREAS County and Provider wish to amend the Master Agreement in order to increase the total contract amount.

NOW, THEREFORE, in consideration of the above premises and the mutual covenants of the parties hereinafter set forth, the receipt and sufficiency of which is hereby acknowledged by each party for itself, the parties do agree as follows:

1. The Master Agreement shall remain in full force and effect unchanged in any manner by this addendum except as changes are expressly set forth herein. This addendum shall control only to the extent of any conflict between the terms of the Master Agreement and this addendum.
2. The total cost of the contract over five (5) years is increased by \$250,000 to \$750,000.

IN WITNESS WHEREOF, the parties, by their respective authorized representatives, have set their hands and seals as of the dates set forth below.

FOR PROVIDER:

Nissa Judd, President

2/16/2021

Date Signed

FOR COUNTY:

Joseph T. Parisi, Dane County Executive

Date Signed