

Dane County Contract Cover Sheet

Revised 01/2025

Res 297
significant

Dept./Division	Waste & Renewables		
Vendor Name	Zorn Compressor & Equipment Inc.	MUNIS #	8345
Brief Contract Title/Description	Service and Parts for Waste & Renewables' Air Compressors		
Contract Term	2026 - December 31, 2030		
Contract Amount	\$204,698.05		

Contract # Admin will assign	16096
Type of Contract	
<input type="checkbox"/>	Dane County Contract
<input type="checkbox"/>	Intergovernmental
<input type="checkbox"/>	County Lessee
<input type="checkbox"/>	County Lessor
<input type="checkbox"/>	Purchase of Property
<input type="checkbox"/>	Property Sale
<input type="checkbox"/>	Grant
<input type="checkbox"/>	Other

Department Contact Information		Vendor Contact Information	
Name	Lindsey Carlson	Name	Curt Delacy
Phone #	608-405-2036	Phone #	608-838-7040
Email	carlson.lindsey@danecounty.gov	Email	curt.delacy@zornair.com
Purchasing Officer	Pete Patten		

Purchasing Authority	<input type="checkbox"/> \$13,000 or under – Best Judgment (1 quote required)		
	<input type="checkbox"/> Between \$13,000 – \$45,000 (\$0 – \$25,000 Public Works) (3 quotes required)		
	<input checked="" type="checkbox"/> Over \$45,000 (\$25,000 Public Works) (Formal RFB/RFP required)	RFB/RFP #	046-PR
	<input type="checkbox"/> Bid Waiver – \$45,000 or under (\$25,000 or under Public Works)		
	<input type="checkbox"/> Bid Waiver – Over \$45,000 (N/A to Public Works)		
	<input type="checkbox"/> Cooperative Contract	Contract Name & #	
<input type="checkbox"/> N/A - Grants, Leases, Intergovernmental, Property Purchase/Sale, Other			



MUNIS Req.	Req #	871	Org: SWMETHGO	Obj: 31482	Proj:	\$
			Org: SWMETHGO	Obj: 22440	Proj:	\$
	Year	2026	Org:	Obj:	Proj:	\$

Budget Amendment	
<input type="checkbox"/>	A Budget Amendment has been requested via a Funds Transfer or Resolution. Upon addendum approval and budget amendment completion, the department shall update the requisition in MUNIS accordingly.

Resolution Required if contract exceeds \$100,000	<input type="checkbox"/> Contract does not exceed \$100,000		
	<input checked="" type="checkbox"/> Contract exceeds \$100,000 – resolution required.	Res #	297
	<input checked="" type="checkbox"/> A copy of the Resolution is attached to the contract cover sheet.	Year	2025

CONTRACT MODIFICATIONS – Standard Terms and Conditions		
<input type="checkbox"/> No modifications.	<input checked="" type="checkbox"/> Modifications and reviewed by: Joshua Cotillier, David Gault	<input type="checkbox"/> Non-standard Contract

APPROVAL	
Dept. Head / Authorized Designee	
Welch, John	Digitally signed by Welch, John Date: 2025.12.30 14:12:31 -06'00'

APPROVAL – Contracts Exceeding \$100,000	
Director of Administration	Corporation Counsel
	

APPROVAL – Internal Contract Review – Routed Electronically – Approvals Will Be Attached			
DOA:	Date In: 1/2/26	Date Out: _____	<input type="checkbox"/> Controller, Purchasing, Corp Counsel, Risk Management

Goldade, Michelle

From: Goldade, Michelle
Sent: Monday, January 5, 2026 3:51 PM
To: Hicklin, Charles; Patten, Peter; Gault, David; Cotillier, Joshua
Cc: Oby, Joe
Subject: Contract #16096
Attachments: 16096.pdf

Tracking:	Recipient	Read	Response
	Hicklin, Charles	Read: 1/5/2026 3:53 PM	Approve: 1/5/2026 3:53 PM
	Patten, Peter		Approve: 1/6/2026 10:08 AM
	Gault, David	Read: 1/6/2026 8:38 AM	Approve: 1/6/2026 8:39 AM
	Cotillier, Joshua	Read: 1/6/2026 2:24 PM	Approve: 1/6/2026 2:26 PM
	Oby, Joe		

Please review the contract and indicate using the vote button above if you approve or disapprove of this contract.

Contract #16096
Department: Waste & Renewables
Vendor: Zorn Compressor & Equipment
Contract Description: Service & Parts for Waste & Renewables' Air Compressors (Res 297)
Contract Term: 1/1/26 – 12/31/2030
Contract Amount: \$204,698.05

Thanks much,
Michelle

Michelle Goldade

Administrative Manager
Dane County Department of Administration
Room 425, City-County Building
210 Martin Luther King, Jr. Boulevard
Madison, WI 53703
PH: 608/266-4941
Fax: 608/266-4425
TDD: Call WI Relay 711

Please note: I am currently working a modified schedule. I work in office Mondays and Wednesdays and work remotely Tuesday, Thursdays and Fridays.

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A complete tabulation is on file at the Department of Purchasing. The low qualified bidder is:

Zorn Compressor & Equipment Inc.
4803 Triangle Street
McFarland, WI 53558

Total: \$204,698.05

The Department of Waste and Renewables staff finds the amount to be reasonable and recommends that the Agreement be awarded to Zorn Compressor & Equipment Inc., effective on the contract execution date. The Agreement ends on December 31, 2030.

There are sufficient funds available for this service.

NOW, THEREFORE, BE IT RESOLVED that an Agreement be awarded to Zorn Compressor & Equipment Inc. in the amount of up to \$204,698.05; and

BE IT FURTHER RESOLVED that the County Executive and County Clerk are authorized and directed to sign the Agreement; and

BE IT FINALLY RESOLVED that the Department of Waste and Renewables be directed to ensure complete performance of the Agreement.

DANE COUNTY CONTRACT # 16096

Revised 11/2024



Department: Waste & Renewables

Provider: Zorn Compressor &
Equipment Inc.

Expiration Date: December 31, 2030

Maximum Cost: \$204,698.05

Registered Agent (if applicable): N/A

Registered Agent Address:

THIS AGREEMENT, made and entered into, by and between the County of Dane (hereafter referred to as "COUNTY") and Zorn Compressor * Equipment Inc. (hereafter, "PROVIDER"),

WITNESSETH:

WHEREAS COUNTY, whose address is 1919 Alliant Energy Center Way Madison, WI 53713, desires to purchase services from PROVIDER for the purpose of Air Compressor System Preventative Maintenance and Repair Services; and

WHEREAS PROVIDER, whose address is 4803 Triangle Street McFarland, WI 53558, is able and willing to provide such services;

NOW, THEREFORE, in consideration of the above premises and the mutual covenants of the parties hereinafter set forth, the receipt and sufficiency of which is acknowledged by each party for itself, COUNTY and PROVIDER do agree as follows:

I. TERM:

The term of this Agreement shall commence as of the date by which all parties have executed this Agreement and shall end as of the EXPIRATION DATE set forth on page 1 hereof, unless sooner agreed to in writing by the parties. PROVIDER shall complete its obligations under this Agreement not later than the EXPIRATION DATE. COUNTY shall not be liable for any services performed by PROVIDER other than during the term of this Agreement. COUNTY shall never pay more than the Maximum Cost as stated above for all services. Upon failure of PROVIDER to complete its obligation set forth herein by the EXPIRATION DATE, COUNTY may invoke the penalties, if any, set forth in this document and its attachments.

II. SERVICES:

- A. PROVIDER agrees to provide the services detailed in the bid specifications, if any; the request for proposals (RFP) and PROVIDER's response thereto, if any; and on the attached Schedule A, which is fully incorporated herein by reference. In the event of a conflict between or among the bid specifications, the RFP or responses thereto, or the terms of Schedule A or any of them, it is agreed that the terms of Schedule A, to the extent of any conflict, are controlling.
- B. PROVIDER shall commence, carry on and complete its obligations under this Agreement with all deliberate speed and in a sound, economical and efficient manner, in accordance with this Agreement and all applicable laws. In providing services under this Agreement, PROVIDER agrees to cooperate with the various departments, agencies, employees and officers of COUNTY.

- C. PROVIDER agrees to secure at PROVIDER's own expense all personnel necessary to carry out PROVIDER's obligations under this Agreement. Such personnel shall not be deemed to be employees of COUNTY nor shall they or any of them have or be deemed to have any direct contractual relationship with COUNTY.
- D. No portion of funds under this Agreement may be used to support or advance religious activities.
- E. PROVIDER warrants that it has complied with all necessary requirements to do business in the State of Wisconsin and has met all state and federal service standards, certifications and assurances as expressed by State and Federal statutes, rules, and regulations applicable to the services covered by this Agreement.
- F. PROVIDER will follow applicable public health guidelines to provide safe services and a safe workplace. In addition, by signing this Agreement, PROVIDER acknowledges the contagious nature of COVID-19 and voluntarily assumes the risk that PROVIDER and its staff may be exposed to or infected by COVID-19 by providing services under this Agreement and that such exposure or infection may result in personal injury, illness, permanent disability, and death.

PROVIDER further acknowledges that PROVIDER is assuming all of the foregoing risks and accept sole responsibility for any injury to itself and staff, including, but not limited to, personal injury, disability, death, illness, damage, loss, claim, liability, or expense or any kind, that PROVIDER or its staff may experience or incur in connection with providing services. PROVIDER hereby releases, covenants not to sue, discharges, and holds harmless and indemnifies the COUNTY, its employees, agents, and representatives, of and from any and all claims, including all liabilities, claims, actions, damages, costs or expenses of any kind arising out of or relating thereto. Provider understands and agrees that this release includes any claims based on the actions, omissions, or negligence of COUNTY, its employees, agents and representatives, whether a COVID-19 infection occurs before, during, or after the provision of services under this Agreement.

III. ASSIGNMENT/TRANSFER:

PROVIDER shall not assign, subcontract or transfer any interest or obligation in this Agreement, without the prior written consent of COUNTY, including the hiring of independent contract service providers unless otherwise provided herein. Claims for money due or to become due PROVIDER from COUNTY under this Agreement may be assigned to a bank, trust company or other financial institution without such approval if and only if the instrument of assignment contains a provision substantially to the effect that it is agreed that the right of the assignee in and to any moneys due or to become due to PROVIDER shall be subject to prior claims of all persons, firms and corporations for services rendered or materials supplied for the performance of the work called for in this Agreement. PROVIDER shall promptly provide notice of any such assignment or transfer to COUNTY.

IV. TERMINATION:

- A. Failure of PROVIDER to fulfill any of its obligations under this Agreement in a timely manner, or violation by PROVIDER of any of the covenants or stipulations of this Agreement, shall constitute grounds for COUNTY to terminate this Agreement by giving a thirty (30) day written notice to PROVIDER.
- B. The following shall constitute grounds for immediate termination:
 - 1. violation by PROVIDER of any State, Federal or local law, or failure by PROVIDER to comply with any applicable States and Federal service standards, as expressed by applicable statutes, rules and regulations.
 - 2. failure by PROVIDER to carry applicable licenses or certifications as required by law.
 - 3. failure of PROVIDER to comply with reporting requirements contained herein.
 - 4. inability of PROVIDER to perform the work provided for herein.

- C. Failure of the Dane County Board of Supervisors or the State or Federal Governments to appropriate sufficient funds to carry out COUNTY's obligations hereunder, shall result in automatic termination of this Agreement as of the date funds are no longer available, without notice.
- D. In the event COUNTY terminates this Agreement as provided herein, all finished and unfinished documents, services, papers, data, products, and the like prepared, produced or made by PROVIDER under this Agreement shall at the option of COUNTY become the property of COUNTY, and PROVIDER shall be entitled to receive just and equitable compensation, subject to any penalty, for any satisfactory work completed on such documents, services, papers, data, products or the like. Notwithstanding the above, PROVIDER shall not be relieved of liability to COUNTY for damages sustained by COUNTY by virtue of any breach of this Agreement by PROVIDER, and COUNTY may withhold any payments to PROVIDER for the purpose of offset.
- V. **PAYMENT:**
COUNTY agrees to make such payments for services rendered under this Agreement as and in the manner specified herein and in the attached Schedule B, which is fully incorporated herein by reference. Notwithstanding any language to the contrary in this Agreement or its attachments, COUNTY shall never be required to pay more than the sum set forth on page 1 of this Agreement under the heading MAXIMUM COST, for all services rendered by PROVIDER under this Agreement.
- VI. **REPORTS:**
PROVIDER agrees to make such reports as are required in the attached schedules, which is fully incorporated herein by reference. With respect to such reports it is expressly understood that time is of the essence and that the failure of PROVIDER to comply with the time limits set forth in said schedules shall result in the penalties set forth herein.
- VII. **DELIVERY OF NOTICE:**
Notices, bills, invoices and reports required by this Agreement shall be deemed delivered as of the date of postmark if deposited in a United States mailbox, first class postage attached, addressed to a party's address as set forth above. It shall be the duty of a party changing its address to notify the other party in writing within a reasonable time.
- VIII. **INSURANCE & INDEMNIFICATION:**
- A. PROVIDER shall indemnify, hold harmless and defend COUNTY, its boards, commissions, agencies, officers, employees and representatives against any and all liability, loss (including, but not limited to, property damage, bodily injury and loss of life), damages, costs or expenses which COUNTY, its officers, employees, agencies, boards, commissions and representatives may sustain, incur or be required to pay by reason of PROVIDER's furnishing the services or goods required to be provided under this Agreement, provided, however, that the provisions of this paragraph shall not apply to liabilities, losses, charges, costs, or expenses caused by or resulting from the acts or omissions of COUNTY, its agencies, boards, commissions, officers, employees or representatives. Any failure on the part of the PROVIDER to comply with reporting or other provisions of its insurance policies shall not affect this PROVIDER's obligations under this paragraph. COUNTY reserves the right, but not the obligation, to participate in defense without relieving PROVIDER of any obligation under this paragraph. The obligations of PROVIDER under this paragraph shall survive the expiration or termination of this Agreement.
- B. In order to protect itself and COUNTY, its officers, boards, commissions, agencies, agents, volunteers, employees and representatives under the indemnity provisions of the subparagraph above, PROVIDER shall, at PROVIDER's own expense, obtain and at all times during the term of this Agreement keep in full force and effect the insurance coverages, limits, and endorsements listed below. When obtaining required insurance under this Agreement and otherwise, PROVIDER agrees to preserve COUNTY's

subrogation rights in all such matters that may arise that are covered by PROVIDER's insurance. Neither these requirements nor the COUNTY's review or acceptance of PROVIDER's certificates of insurance is intended to limit or qualify the liabilities or obligations assumed by the PROVIDER under this Agreement. The County expressly reserves the right to require higher or lower insurance limits where County deems necessary.

1. Commercial General Liability.

PROVIDER agrees to maintain Commercial General Liability insurance at a limit of not less than \$1,000,000 per occurrence. Coverage shall include, but not be limited to, Bodily Injury and Property Damage to Third Parties, Contractual Liability, Personal Injury and Advertising Injury Liability, Premises-Operations, Independent PROVIDERs and Subcontractors, and Fire Legal Liability. The policy shall not exclude Explosion, Collapse, and Underground Property Damage Liability Coverage. The policy shall cover bodily injury and property damage liability, owned and non-owned equipment, blanket contractual liability, completed operations.

2. Professional Liability Insurance.

If PROVIDER renders professional services (such as medical, architectural or engineering services) under this Agreement, then PROVIDER shall provide and maintain two million dollars (\$2,000,000.00) of professional liability insurance. If such policy is a "claims made" policy, all renewals during the life of the Agreement shall include "prior acts coverage" covering at all times all claims made with respect to PROVIDER's work performed under the Agreement. This Professional Liability coverage must be kept in force for a period of six (6) years after the services have been accepted by COUNTY

3. Commercial/Business Automobile Liability Insurance.

If applicable to the services covered by this Agreement, PROVIDER shall provide and maintain commercial general liability and automobile liability insurance at a limit of not less than \$1,000,000 per occurrence. Coverage for commercial general liability and automobile liability insurance shall, at a minimum, be at least as broad as Insurance Services Office ("ISO") Commercial General Liability Coverage (Occurrence Form CG 0001) and ISO Business Auto Coverage (Form CA 0001), covering Symbol 1 (any vehicle).

4. Environmental Impairment (Pollution) Liability

CRD 12/17/2025

5. Workers' Compensation.

PROVIDER agrees to maintain Workers Compensation insurance at Wisconsin statutory limits.

6. Umbrella or Excess Liability.

PROVIDER may satisfy the minimum liability limits required above for Commercial General Liability and Business Auto Liability under an Umbrella or Excess Liability policy. There is no minimum Per Occurrence limit of liability under the Umbrella or Excess Liability; however, the Annual Aggregate limit shall not be less than the highest "Each Occurrence" limit for the Commercial General Liability and Business Auto Liability. PROVIDER agrees to list DANE COUNTY as an "Additional Insured" on its Umbrella or Excess Liability policy.

C. Required provisions.

1. Insurer's Requirement

All of the insurance shall be provided on policy forms and through companies satisfactory to COUNTY, and shall have a minimum AM Best's rating of A- VIII

2. Additional Insured.

COUNTY, its elected and appointed officials, officers, employees or authorized representatives or volunteers are to be given additional insured status (via ISO endorsement CG 2010, CG 2033, or insurer's equivalent for general liability coverage) as

respects: liability arising out of activities performed by or on behalf of PROVIDER; products and completed operations of PROVIDER; premises occupied or used by PROVIDER; and vehicles owned, leased, hired or borrowed by PROVIDER. The coverage shall contain no special limitations on the scope of protection afforded to COUNTY, its elected and appointed officials, officers, employees or authorized representatives or volunteers. Except for the workers compensation policy, each insurance policy shall contain a waiver of subrogation endorsement in favor of COUNTY.

3. Provider's Insurance Shall be Primary

For any claims related to this Agreement, PROVIDER's insurance shall be primary insurance with respect to COUNTY, its elected and appointed officials, officers, employees or authorized representatives or volunteers. Any insurance, self-insurance, or other coverage maintained by COUNTY, its elected and appointed officers, officials, employees or authorized representatives or volunteers shall not contribute to the primary insurance. PROVIDER's insurance shall apply separately to each insured against whom claim is made or suit is brought, except with respect to the limits of the insurer's liability

4. Cancellation Notice

Each insurance policy required by this Agreement shall state, or be endorsed so as to the state, that coverage shall not be canceled by the insurance carrier or the PROVIDER, except after sixty (60) days (ten (10) days for non-payment of premium) prior written notice by U.S. mail has been given to COUNTY.

5. Evidences of Insurance.

Prior to execution of the Agreement, PROVIDER shall file with COUNTY a certificate of insurance (Accord Form 25-S or equivalent) signed by the insurer's representative evidencing the coverage required by this Agreement. Such evidence shall include an additional insured endorsement signed by the insurer's representative. Such evidence shall also include confirmation that coverage includes or has been modified to include all required provisions as detailed herein.

6. Sub-Contractors.

In the event that PROVIDER employs sub-contractors as part of this Agreement, it shall be the PROVIDER's responsibility to require and confirm that each sub-contractor meets the minimum insurance requirements specified above.

- D. The parties do hereby expressly agree that COUNTY, acting at its sole option and through its Risk Manager, may waive any and all requirements contained in this Agreement, such waiver to be in writing only. Such waiver may include or be limited to a reduction in the amount of coverage required above. The extent of waiver shall be determined solely by COUNTY's Risk Manager taking into account the nature of the work and other factors relevant to COUNTY's exposure, if any, under this Agreement.

IX. NO WAIVER BY PAYMENT OR ACCEPTANCE:

In no event shall the making of any payment or acceptance of any service or product required by this Agreement constitute or be construed as a waiver by COUNTY of any breach of the covenants of this Agreement or a waiver of any default of PROVIDER and the making of any such payment or acceptance of any such service or product by COUNTY while any such default or breach shall exist shall in no way impair or prejudice the right of COUNTY with respect to recovery of damages or other remedy as a result of such breach or default.

X. NON-DISCRIMINATION:

During the term of this Agreement, PROVIDER agrees not to discriminate on the basis of age, race, ethnicity, religion, color, gender, disability, marital status, sexual orientation, national origin, cultural differences, ancestry, physical appearance, arrest record or conviction record, military participation or membership in the national guard, state defense force or any other reserve component of the military forces of the United States, or political beliefs against any person, whether a recipient of services (actual or potential) or an employee or applicant for employment. Such equal opportunity shall include but not be limited to the following: employment, upgrading, demotion, transfer, recruitment, advertising, layoff, termination, training, rates of pay, and any other form of compensation or level of service(s). PROVIDER agrees to post in conspicuous

places, available to all employees, service recipients and applicants for employment and services, notices setting forth the provisions of this paragraph. The listing of prohibited bases for discrimination shall not be construed to amend in any fashion state or federal law setting forth additional bases, and exceptions shall be permitted only to the extent allowable in state or federal law.

XI. CIVIL RIGHTS COMPLIANCE:

- A. If PROVIDER has 20 or more employees and receives \$20,000 in annual contracts with COUNTY, the PROVIDER shall submit to COUNTY a current Civil Rights Compliance Plan (CRC) for Meeting Equal Opportunity Requirements under Title VI of the Civil Rights Act of 1964, Section 504 of the Rehabilitation Act of 1973, Title VI and XVI of the Public Service Health Act, the Age Discrimination Act of 1975, the Omnibus Budget Reconciliation Act of 1981 and Americans with Disabilities Act (ADA) of 1990. PROVIDER shall also file an Affirmative Action (AA) Plan with COUNTY in accordance with the requirements of chapter 19 of the Dane County Code of Ordinances. PROVIDER shall submit a copy of its discrimination complaint form with its CRC/AA Plan. The CRC/AA Plan must be submitted prior to the effective date of this Agreement and failure to do so by said date shall constitute grounds for immediate termination of this Agreement by COUNTY. If an approved plan has been received during the previous CALENDAR year, a plan update is acceptable. The plan may cover a two-year period. Providers who have less than twenty employees, but who receive more than \$20,000 from the COUNTY in annual contracts, may be required to submit a CRC Action Plan to correct any problems discovered as the result of a complaint investigation or other Civil Rights Compliance monitoring efforts set forth herein below. If PROVIDER submits a CRC/AA Plan to a Department of Workforce Development Division or to a Department of Health and Family Services Division that covers the services purchased by COUNTY, a verification of acceptance by the State of PROVIDER's Plan is sufficient.
- B. PROVIDER agrees to comply with the COUNTY's civil rights compliance policies and procedures. PROVIDER agrees to comply with civil rights monitoring reviews performed by the COUNTY, including the examination of records and relevant files maintained by the PROVIDER. PROVIDER agrees to furnish all information and reports required by the COUNTY as they relate to affirmative action and non-discrimination. PROVIDER further agrees to cooperate with COUNTY in developing, implementing, and monitoring corrective action plans that result from any reviews.
- C. PROVIDER shall post the Equal Opportunity Policy, the name of PROVIDER's designated Equal Opportunity Coordinator and the discrimination complaint process in conspicuous places available to applicants and clients of services, applicants for employment and employees. The complaint process will be according to COUNTY's policies and procedures and made available in languages and formats understandable to applicants, clients and employees. PROVIDER shall supply to COUNTY's Contract Compliance Officer upon request a summary document of all client complaints related to perceived discrimination in service delivery. These documents shall include names of the involved persons, nature of the complaints, and a description of any attempts made to achieve complaint resolution.
- D. PROVIDER shall provide copies of all announcements of new employment opportunities to COUNTY's Contract Compliance Officer when such announcements are issued.
- E. If PROVIDER is a government entity having its own compliance plan, PROVIDER'S plan shall govern PROVIDER's activities.

XII. COMPLIANCE WITH FAIR LABOR STANDARDS:

- A. Reporting of Adverse Findings
During the term of this Agreement, PROVIDER shall report to the County Contract Compliance Officer, within ten (10) days, any allegations to, or findings by the National Labor Relations Board (NLRB) or Wisconsin Employment Relations commission (WERC) that PROVIDER has violated a statute or regulation regarding labor standards or relations,. If an investigation by the Contract Compliance Officer results in a final determination that

the matter adversely affects PROVIDER'S responsibilities under this Agreement, and which recommends termination, suspension or cancellation of this agreement, the County may take such action.

B. Appeal Process

PROVIDER may appeal any adverse finding by the Contract Compliance Officer as set forth in Dane County Ordinances Sec. 25.08(20)(c) through (e).

C. Notice Requirement

PROVIDER shall post the following statement in a prominent place visible to employees: "As a condition of receiving and maintaining a contract with Dane County, this employer shall comply with federal, state and all other applicable laws prohibiting retaliation for union organizing."

XIII. CONTROLLING LAW AND VENUE:

It is expressly understood and agreed to by the parties hereto that in the event of any disagreement or controversy between the parties, Wisconsin law shall be controlling. Venue for any legal proceedings shall be in the Dane County Circuit Court.

XIV. FINANCIAL INTEREST PROHIBITED:

Under s. 946.13, Wis. Stats. COUNTY employees and officials are prohibited from holding a private pecuniary interest, direct or indirect, in any public contract. By executing this Agreement, each party represents that it has no knowledge of a COUNTY employee or official involved in the making or performance of the Agreement that has a private pecuniary interest therein. It is expressly understood and agreed that any subsequent finding of a violation of s. 946.13, Wis. Stat. may result in this Agreement being voided at the discretion of the COUNTY.

XV. LIMITATION OF AGREEMENT:

This agreement is intended to be an agreement solely between the parties hereto and for their benefit only. No part of this Agreement shall be construed to add to, supplement, amend, abridge or repeal existing duties, rights, benefits or privileges of any third party or parties, including but not limited to employees of either of the parties.

XVI. ENTIRE AGREEMENT:

The entire agreement of the parties is contained herein and this Agreement supersedes any and all oral agreements and negotiations between the parties relating to the subject matter hereof. The parties expressly agree that this Agreement shall not be amended in any fashion except in writing, executed by both parties.

XVII. COUNTERPARTS:

The parties may evidence their agreement to the foregoing upon one or several counterparts of this instrument, which together shall constitute a single instrument.

XVIII. CONSTRUCTION:

This Agreement shall not be construed against the drafter.

XIX. COPIES VALID:

This agreement, and any amendment or addendum relating to it, may be executed and transmitted to any other party by legible facsimile reproduction or by scanned legible electronic PDF copy, and utilized in all respects as, an original, wet-inked manually executed document. Further, this Agreement and any amendment or addendum thereto, may be stored and reproduced by each party electronically, photographically, by photocopy or other similar process, and each party may at its option destroy any original document so reproduced. All parties hereto stipulate that any such legible reproduction shall be admissible in evidence as the original itself in any judicial, arbitration or administrative proceeding whether or not the original is in existence and whether or not such reproduction was made by each party in the regular course of business. This term does not apply to the service of notices under this Agreement.

XX. REGISTERED AGENT:

PROVIDER warrants that it has complied with all necessary requirements to do business in the State of Wisconsin, that the persons executing this Agreement on its behalf are authorized to do so, and, if a corporation, that the name and address of PROVIDER's registered agent is as set forth opposite the heading REGISTERED AGENT on page 1 of this Agreement. PROVIDER shall notify COUNTY immediately, in writing, of any change in its registered agent, his or her address, and PROVIDER's legal status. For a partnership, the term 'registered agent' shall mean a general partner.

XXI. DEBARMENT:

By signing this Contract, PROVIDER attests that it is not debarred from participating in federal procurements. COUNTY reserves the right to cancel this Contract if PROVIDER is presently, or is in the future, on the list of parties excluded from federal procurements.

XXII. EXECUTION:

- A. The parties agree that execution of this document may be made by electronic signatures. The parties may make electronic signatures by typing the name of the authorized signature followed by the words, "electronically signed" or by any other electronic means representing an authorized signature by PROVIDER. PROVIDER shall ensure that only authorized persons may affix electronic signatures to this Agreement and COUNTY may rely that the electronic signature provided by PROVIDER is authentic.
- B. This Agreement has no effect until signed by both parties. The submission of this Agreement to PROVIDER for examination does not constitute an offer. PROVIDER warrants that the persons executing this Agreement on its behalf are authorized to do so.

IN WITNESS WHEREOF, COUNTY and PROVIDER, by their respective authorized agents, have caused this Agreement and its Schedules to be executed, effective as of the date by which all parties hereto have affixed their respective signatures, as indicated below.

FOR PROVIDER:

Curt Delacy

Curt Delacy
Zorn Compressor - Madison Service Manager

12/22/2025

Date

NAME

TITLE

Date

* * *

FOR COUNTY:

Melissa Agard
Dane County Executive

Date

Scott McDonell
Dane County Clerk

Date

* [print name and title, below signature line of any person signing this document]

SCHEDULE A

Scope of Services

I. Background

The Dane County Department of Waste & Renewables (W&R or County) owns and operates a state-of-the-art Renewable Natural Gas (RNG) Processing Plant that converts landfill biogas into pipeline-quality natural gas for injection into the interstate transmission pipeline. In addition, W&R accepts upgraded gas from dairies and other compressed natural gas (CNG) producers, serving as an injection point for these producers to access the interstate system.

The Facility is located at 7242 Maahic Way, Madison, Wisconsin, USA, and shares the property with the Rodefild Landfill, an active municipal solid waste landfill also owned and operated by W&R. The air compressor systems serving the RNG Plant, Offload Station, and Landfill are critical to ensuring safe and reliable facility operations.

II. Summary

This Scope of Services is to provide preventive maintenance and repair services for the four (4) air compressor systems owned and operated by Dane County Department of Waste & Renewables outlined in the following table:

#	System	Equipment Type	Make & Model
1	Instrument Air 1	Air Compressor - Rotary Screw	Atlas Copco G15
		Air Dryer - Regenerative	APPL APF50-FP
2	Instrument Air 2	Air Compressor - Rotary Screw	Atlas Copco G15
		Air Dryer - Regenerative	APPL APF50-FP
3	Offload	Air Compressor - Reciprocating	Quincy QT-5
		Air Dryer - Regenerative	Quincy QMDO000025
4	Landfill	Air Compressor	Sullair 1109E/A
		Air Dryer	Nano NDL090FES

III. Preventative Maintenance Services

Preventive maintenance shall be conducted at minimum at the maintenance intervals listed below:

A. Rotary Screw Air Compressor Scheduled Maintenance Description & Interval

#	Description	2000 Hours / 3 Months	4000 Hours / 6 Months	6000 Hours / 9 Months	8000 Hours / 12 Months
1	Replace air filter element	x	x	x	x
2	Replace oil filter element	x	x	x	x
3	Replace separator element				x
4	Replace lubricant				x
5	Take lubricant sample for analysis	x	x	x	x
6	Clean external surfaces of heat exchangers (coolers) using compressor air	x	x	x	x
7	Clean scavenge line orifice / screen	x	x	x	x
8	General system inspection	x	x	x	x

B. Regenerative Air Dryer Scheduled Maintenance Description & Interval

#	Description	6 Months	Annual	5 Year
1	Replace coalescing element	x	x	x
2	Replace particulate element	x	x	x
3	Replace exhaust silencer		x	x
4	Replace desiccant			x
5	Clean external surfaces of heat exchangers (coolers) using compressor air	x	x	x
6	General system inspection	x	x	x

C. Reciprocating Air Compressor Schedule Maintenance Description & Interval

#	Description	2000 Hours / 3 Months	4000 Hours / 6 Months	6000 Hours / 9 Months	8000 Hours / 12 Months
1	Replace air filter element	x	x	x	x
2	Replace oil	x	x	x	x
3	Replace oil filter	x	x	x	x
4	Clean external surfaces of heat exchangers using compressed air	x	x	x	x
5	General system inspection	x	x	x	x

IV. Repair Services

Repair services shall be completed at need and request of the COUNTY. PROVIDER shall respond to service calls within 1 hour of first contact from COUNTY staff and must be on-site within 4 hours for emergency service calls. PROVIDER shall have 24/7 emergency service availability. Services shall be billed at the rates specified in Schedule B. Service reports with the following minimum information must be provided to the COUNTY within 15 days of repair completion.

V. Other Requirements

All onsite personnel shall follow safety protocols of the site. See "SCHEDULE D" for additional details.

SCHEDULE B

Pricing Structure and Payment

I. Payment

A. Payment Terms

Payment shall be made within 30 days of COUNTY's receipt of accepted invoice unless otherwise agreed to in writing by PROVIDER. COUNTY shall pay PROVIDER directly. PROVIDER shall be paid on the basis of work completed and goods supplied

B. Purchase Order

COUNTY to issue a blanket PO to PROVIDER for invoicing purposes prior to commencement of on-site work. Service and Goods shall be invoiced separately.

C. Invoicing

PROVIDER shall bill preventative maintenance services and consumable parts per Section II of this Agreement. PROVIDER shall bill repair service support and supply of goods on a time and materials basis, per the rates specified in Section III. PROVIDER will invoice for service within 30 days after work is completed. Invoices must reference the COUNTY purchase order number issued for the services/deliverables described herein. Invoices shall be sent to COUNTY electronically at invoices-waste@danecounty.gov and to other COUNTY Points of Contact if designated by COUNTY. PROVIDER whose work is found deficient or fails to conform to the requirements set forth in this AGREEMENT, is not entitled to further payments, until corrected to the satisfaction of COUNTY.

II. Schedule of Costs for Preventative Maintenance Services and Consumable Parts

The tables below outline schedule of costs for Contract Years 1-5.

#	RNG Plant - Rotary Screw Air Compressor (Compressor #1)	QTY	UOM	Term 1 -2026	Term 2 -2027	Term 3 -2028	Term 4 -2029	Term 5 -2030	TOTAL
1	Atlas Copco G15 - Maintenance Interval 2,000 hours, with consumable parts	1	/ Term	\$506.24	\$538.55	\$572.93	\$609.50	\$648.40	\$2,875.62
2	Atlas Copco G15 - Maintenance Interval 4,000 hours, with consumable parts	1	/ Term	\$1,448.77	\$1,541.24	\$1,639.62	\$1,744.28	\$1,855.61	\$8,229.52
3	Atlas Copco G15 - Maintenance Interval 6,000 hours, with consumable parts	1	/ Term	\$506.24	\$538.55	\$572.93	\$609.50	\$648.40	\$2,875.62
4	Atlas Copco G15 - Maintenance Interval 8,000 hours, with consumable parts & lubricant	1	/ Term	\$1,902.49	\$2,023.93	\$2,153.12	\$2,290.55	\$2,436.76	\$10,806.85
#	RNG Plant - Rotary Screw Air Compressor (Compressor #2)	QTY	UOM	Term 1 -2026	Term 2 -2027	Term 3 -2028	Term 4 -2029	Term 5 -2030	TOTAL
5	Atlas Copco G15 - Maintenance Interval 2,000 hours, with consumable parts	1	/ Term	\$506.24	\$538.55	\$572.93	\$609.50	\$648.40	\$2,875.62
6	Atlas Copco G15 - Maintenance Interval 4,000 hours, with consumable parts	1	/ Term	\$1,448.77	\$1,541.24	\$1,639.62	\$1,744.28	\$1,855.61	\$8,229.52
7	Atlas Copco G15 - Maintenance Interval 6,000 hours, with consumable parts	1	/ Term	\$506.24	\$538.55	\$572.93	\$609.50	\$648.40	\$2,875.62
8	Atlas Copco G15 - Maintenance Interval 8,000 hours, with consumable parts & lubricant	1	/ Term	\$1,902.49	\$2,023.93	\$2,153.12	\$2,290.55	\$2,436.76	\$10,806.85

#	RNG Plant - Regenerative Air Dryer (Dryer #1)	QTY	UOM	Term 1	Term 2	Term 3	Term 4	Term 5	TOTAL
				-2026	-2027	-2028	-2029	-2030	
9	APPL APF50-FP - 6-Month service with consumable parts	1	/ Term	\$1,086.39	\$1,155.73	\$1,229.50	\$1,307.98	\$1,391.47	\$6,171.07
10	APPL APF50-FP - Annual service with consumable parts	1	/ Term		\$1,362.47	\$1,449.44	\$1,541.95	\$1,640.38	\$5,994.24
11	APPL APF50-FP - 5-Year service with consumable parts	1	/ Term	\$1,933.22					\$1,933.22
#	RNG Plant - Regenerative Air Dryer (Dryer #2)	QTY	UOM	Term 1	Term 2	Term 3	Term 4	Term 5	TOTAL
				-2026	-2027	-2028	-2029	-2030	
12	APPL APF50-FP - 6-Month service with consumable parts	1	/ Term	\$1,086.39	\$1,155.73	\$1,229.50	\$1,307.98	\$1,391.47	\$6,171.07
13	APPL APF50-FP - Annual service with consumable parts	1	/ Term		\$1,362.47	\$1,449.44	\$1,541.95	\$1,640.38	\$5,994.24
14	APPL APF50-FP - 5-Year service with consumable parts	1	/ Term	\$1,933.22					\$1,933.22
#	RNG Plant - Oil / Water Separator (Only 1)	QTY	UOM	Term 1	Term 2	Term 3	Term 4	Term 5	TOTAL
				-2026	-2027	-2028	-2029	-2030	
15	BEKO QWIK-PUR 50 - Annual service with consumable parts	1	/ Term	\$530.32	\$564.17	\$600.18	\$638.49	\$679.24	\$3,012.40
#	Landfill - Rotary Screw Compressor (Only 1)	QTY	UOM	Term 1	Term 2	Term 3	Term 4	Term 5	TOTAL
				-2026	-2027	-2028	-2029	-2030	
16	Sulliar 1109E/A - Maintenance Interval 2,000 hours, with consumable parts	1	/ Term	\$553.12	\$588.43	\$625.99	\$665.95	\$708.45	\$3,141.94
17	Sulliar 1109E/A - Maintenance Interval 4,000 hours, with consumable parts	1	/ Term	\$1,240.35	\$1,319.52	\$1,403.74	\$1,493.35	\$1,588.67	\$7,045.63
18	Sulliar 1109E/A - Maintenance Interval 6,000 hours, with consumable parts	1	/ Term	\$553.12	\$588.43	\$625.99	\$665.95	\$708.45	\$3,141.94
19	Sulliar 1109E/A - Maintenance Interval 8,000 hours, with consumable parts and lubricant	1	/ Term	\$2,148.31	\$2,285.44	\$2,431.32	\$2,586.51	\$2,751.61	\$12,203.19
#	Landfill - Regenerative Air Dryer (Only 1)	QTY	UOM	Term 1	Term 2	Term 3	Term 4	Term 5	TOTAL
				-2026	-2027	-2028	-2029	-2030	
20	Nano NDL090FES - 6-Month service with consumable parts	1	/ Term	\$754.87	\$803.53	\$854.82	\$909.38	\$967.43	\$4,290.03
21	Nano NDL090FES - Annual service with consumables parts	1	/ Term		\$991.09		\$1,121.65		\$2,112.74
22	Nano NDL090FES - 2-Year service with consumables parts	1	/ Term			\$2,539.18		\$2,873.68	\$5,412.86
23	Nano NDL090FES - 4-Year service with consumables parts	1	/ Term	\$4,263.62					\$4,263.62
24	Nano NDL090FES - ES Sensor change (on an as needed basis but the County anticipates this to be calibrated/replaced annually)	1	/ Term	\$2,918.00	\$3,104.00	\$3,303.00	\$3,513.00	\$3,738.00	\$16,576.00
#	Offload - Reciprocating Duplex Air Compressor (Only 1)	QTY	UOM	Term 1	Term 2	Term 3	Term 4	Term 5	TOTAL
				-2026	-2027	-2028	-2029	-2030	
25	Quincy QT-5 - Reciprocating service with consumable parts (on an as needed basis - may not be needed for any given term)	1	/ Term	\$594.36	\$632.30	\$672.66	\$715.60	\$761.27	\$3,376.19

#	Offload - Regenerative Air Dryer (Only 1)	QTY	UOM	Term 1	Term 2	Term 3	Term 4	Term 5	TOTAL
				-2026	-2027	-2028	-2029	-2030	
26	Quincy QMOD00025 - 6-Month service with consumable parts - Term 1, Term 2, Term 3, Term 4, Term 5	1	/ Term	\$367.41	\$390.86	\$415.81	\$442.35	\$470.58	\$2,087.01
27	Quincy QMOD00025 - 1.5-Year service with consumable parts - Term 2, Term 4	1	/ Term		\$2,538.88		\$2,873.34		\$5,412.22
28	Quincy QMOD00025 - 3-Year service with consumable parts - Term 3	1	/ Term			\$4,850.00			\$4,850.00
29	5 TERM GRAND TOTAL								\$154,698.05

Hourly Rates - Repairs								
#	Position Title	QTY	UOM	Term 1	Term 2	Term 3	Term 4	Term 5
				-2026	-2027	-2028	-2029	-2030
38	SERVICE TECHNICIAN - DURING NORMAL BUSINESS HOURS	1	/ Hour	\$175.00	\$185.00	\$195.00	\$205.00	\$215.00
39	SERVICE TECHNICIAN - AFTERHOURS	1	/ Hour	\$262.50	\$277.50	\$292.50	\$307.50	\$322.50
40	SERVICE TECHNICIAN - SUNDAYS/HOLIDAYS	1	/ Hour	\$350.00	\$370.00	\$390.00	\$410.00	\$430.00

III.

Maximum Cost

The PROVIDER shall not be paid more than the sum of \$204,698.05 for its obligations of the preventative maintenance scope of work of agreement over the five-year contract term. Repair services shall not exceed \$10,000 / year for a total of \$50,000.00 over the contract term. The contract amount and scope may be increased at need and request of COUNTY, if and as mutually agreed upon by PROVIDER and COUNTY.

SCHEDULE C
Bid Documents

(see attached)

Zorn Compressor & Equipment Inc. Response

Pricing unsealed at Dec 8, 2025 1:22 PM

CONTACT INFORMATION

Company

Zorn Compressor & Equipment Inc.



No Reviews

Email

madservice@zornair.com

Contact

Curt DeLacy

Address

4803 Triangle Street

McFarland, WI 53558

Phone

(608) 838-7040

Website

zornair.com

Submission Date

Nov 19, 2025 2:11 PM (Central Time)

ADDENDA CONFIRMATION

☒ Addendum #1

Confirmed Nov 19, 2025 2:06 PM by Curt DeLacy

QUESTIONNAIRE

1. BID DOCUMENT UPLOADS

1.1. Single Proposal Submission*

☐ Pass ☐ Fail

Only 1 proposal is allowed to be submitted per Vendor Account. This means if you are submitting multiple proposals, you must follow the instructions set forth within the Section 2.2 Bid Guidelines and Overview - Multiple Proposals & Acceptance.

It is understood that if multiple proposals are uploaded using 1 vendor account, the entire submission will be subject to disqualification.

☒ Confirmed

1.2. Upload supplemental documents☐ Pass ☐ Fail

Upload any additional or required information documents that supplements the bid submission.

 [DANE COUNTY DEPT WASTE RENEWAL - LANDFILL SMA PROPOSAL_.pdf](#)

 [DANE COUNTY DEPT WASTE RENEWAL - OFF LOAD SMA PROPOSAL_.pdf](#)

 [DANE COUNTY DEPT WASTE RENEWAL - REG SMA PROPOSAL.pdf](#)

1.3. Upload pricing document here*☐ Pass ☐ Fail

 [Cost Proposal 25-046 Air Compressor System PM & Repair - Revised 11.19.25.xlsx](#)

1.4. Upload W9*☐ Pass ☐ Fail

Upload your company's W9 form.

NOTE: The W9 is required to be signed within the past 12 months

 [Zorn Compressor W-9.pdf](#)

2. VENDOR INFORMATION**2.1. Local Content Vendor Preference***☐ Pass ☐ Fail

Select a Local Content Vendor Preference:

Dane County Made Criteria:

1. An article that is manufactured, mined, produced or grown in the Dane County and;
2. Over 50% of the total cost of its components are made in Dane County.

Regionally Made Criteria:

1. An article that is manufactured, mined, produced or grown in one of the following counties: Dane, Columbia, Dodge, Green, Iowa, Jefferson, Rock, or Sauk and;
2. Over 50% of the total cost of its components are made in one of the following counties: Dane, Columbia, Dodge, Green, Iowa, Jefferson, Rock, or Sauk.

Wisconsin Made Criteria

1. An article that is manufactured, mined, produced or grown in the State of Wisconsin and;
2. Over 50% of the total cost of its components are made in the State of Wisconsin.

NOTE: "Component", as referenced in the above criteria, means an article, materials, or supply incorporated directly into a finished product.

No Preference

2.2. Local Vendor Preference *☐ Pass ☐ Fail

Select a Local Vendor Preference:

Locally Based and Owned Vendor Criteria

1. Your business or corporate headquarters is physically located in Dane County and;
2. Your business owners or shareholders totaling more than 50% of ownership live in Dane County and;
3. Your business is registered and authorized to do business in the State of Wisconsin.

Locally Operated Vendor Criteria

1. Your business is registered and authorized to do business in the State of Wisconsin and;
2. Your business has an established place of business within Dane County.

Non-Locally Operated Vendor Criteria

1. Your business is registered and authorized to do business in the State of Wisconsin and;
2. Your business has an established place of business in one of the following Wisconsin Counties: Columbia, Dodge, Green, Iowa, Jefferson, Rock, or Sauk.

NOTE: A post office box address does not qualify as an established place of business.

Locally Operated Vendor

2.3. Cooperative Purchasing*

☐ Pass ☐ Fail

Reference General Guidelines - Section 8.

Does your company agree to furnish the commodities or services of this bid to municipalities and state agencies?

Yes

2.4. Fair Labor Practice Certification*

☐ Pass ☐ Fail

Has your company been found by the National Labor Relations Board ("NLRB") or the Wisconsin Employment Relations Commission ("WERC") to have violated any statute or regulation regarding labor standards or relations in the seven years prior to the date this bid submission is signed?

If **yes** is answered, a copy of any relevant information regarding such violation is required to be uploaded with your bid submission.

Additional information about the NLRB and WERC can be found using the following links:

www.nlrb.gov and <http://werc.wi.gov>.

No, our company has NOT been found by the NLRB or the WERC to have violated any statute or regulation regarding labor standards or relations in the seven years prior to the date this bid submission is signed.

3. BID SPECIFICATIONS**3.1. Bid Specifications***

☐ Pass ☐ Fail

Vendor complies and agrees to all Bid Specifications listed on the [Bid Specifications Page](#).

Yes

3.2. Additional Scope of Work*

☐ Pass ☐ Fail

Are there additional inspections, testing, checks, maintenance that Dane County should consider?

No

3.3. 24/7 Emergency Services*☐ Pass ☐ Fail

Are you able to provide 24/7 emergency service availability?

Yes

3.3.1. Are you able to respond on-site within 4 hours for emergency service calls?*☐ Pass ☐ Fail

Yes

3.3.2. 24/7 Emergency Service Contact Information*☐ Pass ☐ Fail

Provide the contact information for 24/7 emergency services (name(s), phone #, what's needed from County, etc.).

Call 608-838-7040 follow prompts on the automated message

4. BID DEVIATIONS**4.1. Specification Deviations***☐ Pass ☐ FailIf there are no specification deviations, write in "None"

If there are specifications deviations, provide the Spec # and deviation explanation for each deviation.

Under Section 6.22; 2.3 Environmental Impairment (Pollution) Liability: We do not have Pollution Liability, we ask that this part be stricken from the contract.

5. BID ADDENDA**5.1. I understand that if any addendum is issued I will have to acknowledge the posted addendum. ***☒ Confirmed☐ Pass ☐ Fail**5.2. If an addendum is posted after I have submitted my bid response and the resulting addendum requires action to be taken either in the Specification Section or Pricing Section, I understand that:***

1. I will have to unsubmit my bid response.

☐ Pass ☐ Fail

2. I will have to acknowledge the posted addendum.

3. I will have to take action in responding to the changes on either the Specification Section or Pricing Section.

4. I will then have to resubmit my bid response.

Further instructions on addendum(a) postings can be found [here](#).☒ Confirmed**6. SIGNATURE AFFIDAVIT****6.1. Solicitation Response Signature Affidavit***☐ Pass ☐ Fail


This is an electronic signature form via DocuSign that is required to be signed upon finalizing submission of bid or proposal.

NOTE: For detailed instructions on how to complete the forms via DocuSign, please access the help articles below:

[How to Complete DocuSign Forms](#)

How to Download, Complete and Upload without DocuSign

 [\[COMPLETED 11-19-2025 12:58pm\]_Vendor Signature Affidavit - Purchasing 12.8.22.docx.pdf](#)

 [\[COMPLETED 11-19-2025 12:58pm\]_Summary.pdf](#)



COST PROPOSAL - REVISED 11/19/25

2025-RFB-046-PR

Air Compressor System PM & Repair Services

VENDOR NAME										ZORN COMPRESSOR & EQUIPMENT INC.				
#	RNG Plant - Rotary Screw Air Compressor (Compressor #1)	QTY	UOM	Term 1 (2026)	Term 2 (2027)	Term 3 (2028)	Term 4 (2029)	Term 5 (2030)	TOTAL					
1	Atlas Copco G15 - Maintenance Interval 2,000 hours, with consumable parts	1	Per Term	\$506.24	\$538.55	\$572.93	\$609.50	\$648.40	\$2,875.62					
2	Atlas Copco G15 - Maintenance Interval 4,000 hours, with consumable parts	1	Per Term	\$1,448.77	\$1,541.24	\$1,639.62	\$1,744.28	\$1,855.61	\$8,229.52					
3	Atlas Copco G15 - Maintenance Interval 6,000 hours, with consumable parts	1	Per Term	\$506.24	\$538.55	\$572.93	\$609.50	\$648.40	\$2,875.62					
4	Atlas Copco G15 - Maintenance Interval 8,000 hours, with consumable parts & lubricant	1	Per Term	\$1,902.49	\$2,023.93	\$2,153.12	\$2,290.55	\$2,436.76	\$10,806.85					
#	RNG Plant - Rotary Screw Air Compressor (Compressor #2)	QTY	UOM	Term 1 (2026)	Term 2 (2027)	Term 3 (2028)	Term 4 (2029)	Term 5 (2030)	TOTAL					
5	Atlas Copco G15 - Maintenance Interval 2,000 hours, with consumable parts	1	Per Term	\$506.24	\$538.55	\$572.93	\$609.50	\$648.40	\$2,875.62					
6	Atlas Copco G15 - Maintenance Interval 4,000 hours, with consumable parts	1	Per Term	\$1,448.77	\$1,541.24	\$1,639.62	\$1,744.28	\$1,855.61	\$8,229.52					
7	Atlas Copco G15 - Maintenance Interval 6,000 hours, with consumable parts	1	Per Term	\$506.24	\$538.55	\$572.93	\$609.50	\$648.40	\$2,875.62					
8	Atlas Copco G15 - Maintenance Interval 8,000 hours, with consumable parts & lubricant	1	Per Term	\$1,902.49	\$2,023.93	\$2,153.12	\$2,290.55	\$2,436.76	\$10,806.85					
#	RNG Plant - Regenerative Air Dryer (Dryer #1)	QTY	UOM	Term 1 (2026)	Term 2 (2027)	Term 3 (2028)	Term 4 (2029)	Term 5 (2030)	TOTAL					
9	APPL APF50-FP - 6-Month service with consumable parts	1	Per Term	\$1,086.39	\$1,155.73	\$1,229.50	\$1,307.98	\$1,391.47	\$6,171.07					
10	APPL APF50-FP - Annual service with consumable parts	1	Per Term		\$1,362.47	\$1,449.44	\$1,541.95	\$1,640.38	\$5,994.24					
11	APPL APF50-FP - 5-Year service with consumable parts	1	Per Term	\$1,933.22					\$1,933.22					
#	RNG Plant - Regenerative Air Dryer (Dryer #2)	QTY	UOM	Term 1 (2026)	Term 2 (2027)	Term 3 (2028)	Term 4 (2029)	Term 5 (2030)	TOTAL					
12	APPL APF50-FP - 6-Month service with consumable parts	1	Per Term	\$1,086.39	\$1,155.73	\$1,229.50	\$1,307.98	\$1,391.47	\$6,171.07					
13	APPL APF50-FP - Annual service with consumable parts	1	Per Term		\$1,362.47	\$1,449.44	\$1,541.95	\$1,640.38	\$5,994.24					
14	APPL APF50-FP - 5-Year service with consumable parts	1	Per Term	\$1,933.22					\$1,933.22					
#	RNG Plant - Oil / Water Separator (Only 1)	QTY	UOM	Term 1 (2026)	Term 2 (2027)	Term 3 (2028)	Term 4 (2029)	Term 5 (2030)	TOTAL					
15	BEKO QWIK-PUR 50 - Annual service with consumable parts	1	Per Term	\$530.32	\$564.17	\$600.18	\$638.49	\$679.24	\$3,012.40					
#	Landfill - Rotary Screw Compressor (Only 1)	QTY	UOM	Term 1 (2026)	Term 2 (2027)	Term 3 (2028)	Term 4 (2029)	Term 5 (2030)	TOTAL					
16	Sulliar 1109E/A - Maintenance Interval 2,000 hours, with consumable parts	1	Per Term	\$553.12	\$588.43	\$625.99	\$665.95	\$708.45	\$3,141.94					
17	Sulliar 1109E/A - Maintenance Interval 4,000 hours, with consumable parts	1	Per Term	\$1,240.35	\$1,319.52	\$1,403.74	\$1,493.35	\$1,588.67	\$7,045.63					

18	Sulliar 1109E/A - Maintenance Interval 6,000 hours, with consumable parts	1	Per Term	\$553.12	\$588.43	\$625.99	\$665.95	\$708.45	\$3,141.94
19	Sulliar 1109E/A - Maintenance Interval 8,000 hours, with consumable parts and lubricant	1	Per Term	\$2,148.31	\$2,285.44	\$2,431.32	\$2,586.51	\$2,751.61	\$12,203.19
#	Landfill - Regenerative Air Dryer (Only 1)	QTY	UOM	Term 1 (2026)	Term 2 (2027)	Term 3 (2028)	Term 4 (2029)	Term 5 (2030)	TOTAL
20	Nano NDLO90FES - 6-Month service with consumable parts	1	Per Term	\$754.87	\$803.53	\$854.82	\$909.38	\$967.43	\$4,290.03
21	Nano NDLO90FES - Annual service with consumables parts	1	Per Term		\$991.09		\$1,121.65		\$2,112.74
22	Nano NDLO90FES - 2-Year service with consumables parts	1	Per Term			\$2,539.18		\$2,873.68	\$5,412.86
23	Nano NDLO90FES - 4-Year service with consumables parts	1	Per Term	\$4,263.62					\$4,263.62
24	Nano NDLO90FES - ES Sensor change (on an as needed basis but the County anticipates this to be calibrated/replaced annually)	1	Per Term	\$2,918.00	\$3,104.00	\$3,303.00	\$3,513.00	\$3,738.00	\$16,576.00
#	Offload - Reciprocating Duplex Air Compressor (Only 1)	QTY	UOM	Term 1 (2026)	Term 2 (2027)	Term 3 (2028)	Term 4 (2029)	Term 5 (2030)	TOTAL
25	Quincy QT-5 - Reciprocating service with consumable parts (on an as needed basis - may not be needed for any given term)	1	Per Term	\$594.36	\$632.30	\$672.66	\$715.60	\$761.27	\$3,376.19
#	Offload - Regenerative Air Dryer (Only 1)	QTY	UOM	Term 1 (2026)	Term 2 (2027)	Term 3 (2028)	Term 4 (2029)	Term 5 (2030)	TOTAL
26	Quincy QMOD00025 - 6-Month service with consumable parts - term 1, term 2, term 3, term 4, term 5	1	Per Term	\$367.41	\$390.86	\$415.81	\$442.35	\$470.58	\$2,087.01
27	Quincy QMOD00025 - 1.5-Year service with consumable parts - Term 2, Term 4	1	Per Term		\$2,538.88		\$2,873.34		\$5,412.22
28	Quincy QMOD00025 - 3-Year service with consumable parts - Term 3	1	Per Term			\$4,850.00			\$4,850.00
29								5 TERM GRAND TOTAL	\$154,698.05

Additional Maintenance to be Considered

1. Provide a description, quantity (QTY), unit of measure (UOM), and Term 1 unit pricing for each additional maintenance submitted.

2. Provide a % Increase for Term 2 - 5 for each item.

#	Maintenance Description	QTY	UOM	Term 1 (2026)	Term 2 (2027)	Term 3 (2028)	Term 4 (2029)	Term 5 (2030)
30								
31								
32								
33								
34								
35								
36								
37								

Hourly Rates - Repairs									
1. Provide hourly rates for repair services.									
2. Provide a position title and Term 1 hourly rate for each position.									
3. Provide a % Increase for Term 2 - 5 for each position.									
#	Position Title	QTY	UOM	Term 1 (2026)	Term 2 (2027)	Term 3 (2028)	Term 4 (2029)	Term 5 (2030)	
38	SERVICE TECHNICIAN - DURING NORMAL BUSINESS HOURS	1	Per Hour	\$175.00	\$185.00	\$195.00	\$205.00	\$215.00	
39	SERVICE TECHNICIAN - AFTERHOURS	1	Per Hour	\$262.50	\$277.50	\$292.50	\$307.50	\$322.50	
40	SERVICE TECHNICIAN - SUNDAYS/HOLIDAYS	1	Per Hour	\$350.00	\$370.00	\$390.00	\$410.00	\$430.00	
41		1	Per Hour						
42		1	Per Hour						
43		1	Per Hour						
44		1	Per Hour						
45		1	Per Hour						



November 19, 2025

Dane County Dept Waste Renewal - Landfill

7242 Maahic Way
Madison, WI 53718

Attention: Lindsey Carlson

Reference: Maintenance Agreement Proposal

Lindsey,

Thank you for the opportunity to quote the scheduled maintenance for your compressed air equipment. We are pleased to offer the following for your consideration.

Please consider the full service approach that Zorn Compressor offers regarding our scheduled maintenance plans. These services include:

- A verbal agreement rather than a signed, legally binding contract.
- A plan customized to your equipment, your operating conditions and the manufacturer's requirements and recommendations.
- Quality field service technicians that are factory trained, factory certified, safety trained (including NFPA-70E certified) and have long-term industry experience.
- Refrigeration service work by trained and certified technicians.
- A complete inside parts and service support staff for the field technicians including a Service Coordinator for scheduling calls.
- Genuine OEM or aftermarket parts available for all makes & models.
- Disposal of spent lubricants, refrigerants and expendable parts.
- Lubricant analysis program.
- Data logging instrumentation for problem solving situations.
- Discounted rental rates on electric stationary air compressors, air dryers and vacuum pumps.
- Discounted hourly rate for scheduled maintenance agreement customers.
- 24-Hour emergency service available 7 days per week.
- Local support (Madison).
- Paperless service department. Our service orders are completed electronically on an iPad with a copy emailed directly to the customer upon completion of the visit.

Equipment & Hours

Make	Model	Serial Number	Hours / Year*	Description / Notes
Sullair	1109E/A	2010060700009	8736	Rotary Screw Air Compressor
Nano	NDL090FES	22-K1957-004		Regenerative Air Dryer

* Hours based on air compressor running approximately 24 hours / day x 7 days / week x 52 weeks / year
(Proposal does not include service on the back up equipment based on usage – inspection only)



Typical Rotary Screw Air Compressor Scheduled Maintenance Description & Intervals

Description	2000 Hours	4000 Hours	6000 Hours	8000 Hours
Replace Air Filter Element	X	X	X	X
Replace Oil Filter Element	X	X	X	X
Replace Separator Element		X		X
Replace Lubricant				X
Take Lubricant Sample for Analysis	X	X	X	X
Clean External Surfaces of Heat Exchangers (Coolers) using Compressed Air	X	X	X	X
Clean Scavenge Line Orifice/Screen	X	X	X	X
General System Inspection	X	X	X	X

Typical Regenerative Air Dryer Scheduled Maintenance Description & Intervals

Description	6 Months	Annual	2 Year	4 Year
Replace Coalescing Element	X	X	X	X
Replace Particulate Element	X	X	X	X
Replace Exhaust Silencer		X	X	X
Replace Desiccant			X	X
Rebuild all Valves				X
Clean External Surfaces of Heat Exchangers (Coolers) using Compressed Air	X	X	X	X
General System Inspection	X	X	X	X

All Zorn scheduled maintenance visits include a general system inspection consisting of:

- Check controls and safety devices for proper operation
- Check electrical systems on equipment (amps, voltage, connections, etc)
- Check for proper operation on drain valves
- Check compressor fluid levels and top off as needed
- Record current operating hours, temperature and pressure on equipment
- Complete maintenance checklist
- Review general operation of equipment with your staff



See **Cost_Proposal_25-046_Air_Compressor_System_PM_&_Repair_-_Revised_11.19.25** for pricing

Please Note:

- Pricing is an estimate as service calls are actually invoiced at Time & Materials rate.
- 90-day parts/labor warranty against defects in materials and workmanship.
- This proposal is for scheduled maintenance visits only. If additional parts or repairs are required the service technician will notify you.
- This proposal reflects current pricing and is subject to change.
- This proposal is based on work being completed during our normal business hours
- Terms are Net 30 days (subject to credit approval).
- Zorn Compressor & Equipment Inc Standard Terms of Sale apply (attached)

Thank you for your interest in our products and our services. Please contact me directly with any questions.

Regards,

Curt DeLacy
Service Manager - Madison
Zorn Compressor & Equipment Inc
curt.delacy@zornair.com



November 19, 2025

Dane County Dept Waste Renewal – Off Load
7242 Maahic Way
Madison, WI 53718

Attention: Lindsey Carlson

Reference: Maintenance Agreement Proposal

Lindsey,

Thank you for the opportunity to quote the scheduled maintenance for your compressed air equipment. We are pleased to offer the following for your consideration.

Please consider the full service approach that Zorn Compressor offers regarding our scheduled maintenance plans. These services include:

- A verbal agreement rather than a signed, legally binding contract.
- A plan customized to your equipment, your operating conditions and the manufacturer's requirements and recommendations.
- Quality field service technicians that are factory trained & certified, safety certified (OSHA-10 & NFPA-70E) and have long-term industry experience.
- Refrigeration service work by trained and certified technicians.
- A complete inside parts and service support staff for the field technicians including a Service Coordinator for scheduling calls.
- Genuine OEM or aftermarket parts available for all makes & models.
- Disposal of spent lubricants, refrigerants and expendable parts.
- Lubricant analysis program.
- Data logging instrumentation for problem solving situations.
- Discounted rental rates on electric stationary air compressors, air dryers and vacuum pumps.
- Discounted hourly rate for scheduled maintenance agreement customers.
- 24-Hour emergency service available 7 days per week.
- Local support (Madison).
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Equipment & Hours

Make	Model	Serial Number	Description / Notes
Quincy	QT-5	UTY958223	Reciprocating Duplex Air Compressor
Quincy	QMDO000025	54630	Regenerative Air Dryer



Typical Scheduled Maintenance Description & Intervals – Reciprocating Air Compressor

Description	3 Months	6 Months	9 Months	12 Months
Replace Air Filter	X	X	X	X
Replace Oil	X	X	X	X
Replace Oil Filter (if applicable)	X	X	X	X
Clean External Surfaces of Heat Exchangers using Compressed Air (if applicable)	X	X	X	X
General System Inspection	X	X	X	X

Typical Regenerative Air Dryer Scheduled Maintenance Description & Intervals

Description	6 Months	1.5 Year	3 Year
Replace Coalescing Element	X	X	X
Replace Particulate Element	X	X	X
Replace Exhaust Silencer		X	X
Replace Desiccant			X
Clean External Surfaces of Heat Exchangers (Coolers) using Compressed Air	X	X	X
General System Inspection	X	X	X

All Zorn scheduled maintenance visits include a general system inspection consisting of:

- Check for mechanical problems
- Check controls and safety devices for proper operation
- Check electrical systems on equipment (amps, voltage, connections, etc)
- Check for proper operation on drain valves
- Check for oil and air leaks
- Check for proper belt tension
- Complete maintenance checklist
- Review general operation of equipment with your staff



See **Cost_Proposal_25-046_Air_Compressor_System_PM_&_Repair_-_Revised_11.19.25** for pricing

Please Note:

- Pricing is an estimate as service calls are actually invoiced at Time & Materials rate.
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Thank you for your interest in our products and our services. Please contact me directly with any questions.

Regards,

Curt DeLacy
Service Manager - Madison
Zorn Compressor & Equipment Inc
curt.delacy@zornair.com



November 19, 2025

Dane County Dept Waste Renewal - REG

7242 Maahic Way
Madison, WI 53718

Attention: Lindsey Carlson

Reference: Maintenance Agreement Proposal

Lindsey,

Thank you for the opportunity to quote the scheduled maintenance for your compressed air equipment. We are pleased to offer the following for your consideration.

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- Disposal of spent lubricants, refrigerants and expendable parts.
- Lubricant analysis program.
- Data logging instrumentation for problem solving situations.
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- Local support (Madison).
- Paperless service department. Our service orders are completed electronically on an iPad with a copy emailed directly to the customer upon completion of the visit.

Equipment & Hours

Make	Model	Serial Number	Hours / Year*	Description / Notes
Atlas Copco	G15	ITJ183882	8736	Rotary Screw Air Compressor
Atlas Copco	G15	ITJ183881	8736	Rotary Screw Air Compressor
APPL	APF50-FP	18-106		Regenerative Air Dryer
APPL	APF50-FP	18-104		Regenerative Air Dryer
Beko	QWIK-PUR 50	13922953		Oil/Water Separator

* Hours based on air compressor running approximately 24 hours / day x 7 days / week x 52 weeks / year
(Proposal does not include service on the back up equipment based on usage – inspection only)



Typical Rotary Screw Air Compressor Scheduled Maintenance Description & Intervals

Description	2000 Hours	4000 Hours	6000 Hours	8000 Hours
Replace Air Filter Element	X	X	X	X
Replace Oil Filter Element	X	X	X	X
Replace Separator Element		X		X
Replace Lubricant				X
Take Lubricant Sample for Analysis	X	X	X	X
Clean External Surfaces of Heat Exchangers (Coolers) using Compressed Air	X	X	X	X
Clean Scavenge Line Orifice/Screen	X	X	X	X
General System Inspection	X	X	X	X

Typical Regenerative Air Dryer Scheduled Maintenance Description & Intervals

Description	6 Months	Annual	5 Year
Replace Coalescing Element	X	X	X
Replace Particulate Element	X	X	X
Replace Exhaust Silencer		X	X
Replace Desiccant			X
Clean External Surfaces of Heat Exchangers (Coolers) using Compressed Air	X	X	X
General System Inspection	X	X	X

All Zorn scheduled maintenance visits include a general system inspection consisting of:

- Check controls and safety devices for proper operation
- Check electrical systems on equipment (amps, voltage, connections, etc)
- Check for proper operation on drain valves
- Check compressor fluid levels and top off as needed
- Record current operating hours, temperature and pressure on equipment
- Complete maintenance checklist
- Review general operation of equipment with your staff



See **Cost_Proposal_25-046_Air_Compressor_System_PM_&_Repair_-_Revised_11.19.25** for pricing

Please Note:

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Regards,

Curt DeLacy
Service Manager - Madison
Zorn Compressor & Equipment Inc
curt.delacy@zornair.com

SCHEDULE D
RNG PLANT MINIMUM PPE REQUIREMENTS
(see attached)



DANE COUNTY DEPARTMENT OF
WASTE & RENEWABLES

Director John Welch, PE
Deputy Director Roxanne Wienkes, PE
1919 Alliant Energy Center Way
Madison, Wisconsin 53713
(608) 266-4018

TO: ALL SITE PERSONNEL INCLUDING STAFF, CONTRACTORS, VENDORS, AND VISITORS

FROM: Jerry Jordan, Biogas Plant Manager

RE: RNG Plant - Minimum PPE Requirements

DATE: 9/15/2022; updated 9/14/2023 & 10/17/2024

RNG Plant Minimum PPE Requirements

ALL FIRST-TIME SITE VISITORS INCLUDING PERSONNEL STAFF, CONTRACTORS, VENDORS, AND VISITORS MUST COMPLETE THE SITE SAFETY ORIENTATION BRIEFING BEFORE ENTERING THE RNG PLANT.

This memo is to communicate that Dane County Department of Waste & Renewables has updated its Personal Protective Equipment (PPE) requirements. **EFFECTIVE 9/15/2022** ALL PERSONNEL ENTERING THE PERIMETER FENCE OF THE RNG PLANT ARE EXPECTED TO MEET THE PPE REQUIREMENTS AS LISTED BELOW.

(Contractors, vendors, and visitors are encouraged to provide their own PPE, but items listed below are available to check out from the RNG Plant Office Trailer, excluding footwear)

Minimum PPE required within perimeter fence of the RNG Plant:

- **Personal 4-Gas Meter** capable of sensing LEL, CO2, H2S, and O2
- **Flame Resistant (FR) clothing** that is NFPA 2112 Category 2 rated, worn on the outer-most layer
- **High Visibility** upper-body garment that is ANSI Class 2 rated; worn on the outer-most layer
- **Footwear:** solid uppers with adequate ankle support that is electrical rated
- **Eye Protection:** Safety Glasses with side shields that are ANSI Z87 rated

Additional PPE Requirements - Task Dependent:

- **Hearing protection** in areas where noise levels exceed 85 dBA
- **Hand protection** adequate to the task being performed (e.g. chemical / cut resistant gloves)
- **Head protection:** Class E hardhat when exposed to overhead hazards (e.g. scaffolding, aerial lifts)
- **Face Protection** when involved in debris generating activity

This list is not intended to be all inclusive as there may be tasks that require additional PPE.

Thank you for sharing in Waste & Renewables' core value in safety.

Respectfully,

Jerry Jordan

Biogas Plant Manager

Dane County Department of Waste & Renewables

Mobile: 608.575.1187 | jordan.jerry@danecounty.gov