

DANE COUNTY
POLICY AND FISCAL NOTE

☒ Original	☐ Update	Substitute No. _____
Sponsor: Supervisor Andrae		Resolution No. 2025 RES-179
Vote Required: Majority ☒		Ordinance Amendment No. _____
Two-Thirds _____		3/4 _____

Title of Resolution or Ord. Amd.:

AUTHORIZING A CONTRACT EXTENSION FOR DANE COUNTY JAIL RESIDENT TELEPHONE AND VIDEO VISITATION SERVICE

Policy Analysis Statement:

Brief Description of Proposal -

Global Tel*Link Corporation d/b/a Viapath Technologies currently provides equipment, including installation, for jail resident phone and video visitation services. The 5-year contract expired on May 3, 2025 and a 6-month contract term extension was approved by the County Board until November 1, 2025. The Sheriff's Office and Viapath wish to extend the term of the contract an additional 12-months from November 1, 2025 through October 31, 2026.

Current Policy or Practice -

Dane County engaged in a competitive bidding process for a vendor to provide jail telephone and video visitation service to residents however, a new contract has not been approved by the County Board, to date.

Impact of Adopting Proposal -

The Sheriff's Office requests an extension to the existing phone and video visitation contract to provide adequate time to obtain a new contract including allowing for a transition period to ensure continuity in resident phone, tablet, video visitation and electronic communication services. Telephone calls and video visitation allow jail residents and their families and friends to stay connected.

Fiscal Estimate:

Fiscal Effect (check all that apply) -

- ☒ No Fiscal Effect
☐ Results in Revenue Increase
☐ Results in Expenditure Increase
☐ Results in Revenue Decrease
☐ Results in Expenditure Decrease

Budget Effect (check all that apply)

- ☒ No Budget Effect
☐ Increases Rev. Budget
☐ Increases Exp. Budget
☐ Decreases Rev. Budget
☐ Decreases Exp. Budget
☐ Increases Position Authority
☐ Decreases Position Authority
Note: if any budget effect, 2/3 vote is required

Narrative/Assumptions about long range fiscal effect:

Telephone and video visitation services provided by Viapath are at no cost to the County and Viapath shall pay the Sheriff's Office an administrative fee of \$6,500 per month from November 1, 2025 through the end of the extension period. The contract also requires Viapath to provide up to \$12,500 worth of free phone minutes for indigent residents.

Expenditure/Revenue Changes:

	Current Year		Annualized			Current Year		Annualized	
	Increase	Decrease	Increase	Decrease		Increase	Decrease	Increase	Decrease
Expenditures -					Revenues -				
Personal Services									
Operating Expenses									
Contractual Services									
Capital									
Total	\$0	\$0	\$0	\$0	Total	\$0	\$0	\$0	\$0

Personnel Impact/FTE Changes:

Prepared By:

Agency:	Sheriff's Office	Division:	Field Services Division
Prepared by:	Lillian Radivojevich	Date:	10/6/25
Reviewed by:	Christopher J. Nygaard, Chief Deputy	Date:	10/6/25

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