

Dane County Contract Cover Sheet

Revised 01/2026

Res 031
significant

Dept./Division	DOA/Public Works Engineering		
Vendor Name	Pioneer Roofing LLC, Tecta America	MUNIS #	36767
Brief Contract Title/Description	AWARD OF CONTRACT FOR THE AIR FREIGHT BUILDING REROOFING PROJECT		
Contract Term	06/15/26 - 12/31/26		
Contract Amount	\$ 208,265.00		

Contract # Admin will assign	16328
Type of Contract	
<input checked="" type="checkbox"/>	Dane County Contract
<input type="checkbox"/>	Intergovernmental
<input type="checkbox"/>	County Lessee
<input type="checkbox"/>	County Lessor
<input type="checkbox"/>	Purchase of Property
<input type="checkbox"/>	Property Sale
<input type="checkbox"/>	Grant
<input type="checkbox"/>	Other

Department Contact Information		Vendor Contact Information	
Name	MINDY DIAZ	Name	Monica Phelps
Phone #	608.267.0127	Phone #	920.699-2731
Email	DIAZ.MINDY@DANECOUNTY.GOV	Email	info@pioneerroofing.net
Purchasing Officer	Pete Patten		

Purchasing Authority	<input type="checkbox"/> \$13,000 or under – Best Judgment (1 quote required)	
	<input type="checkbox"/> Between \$13,000 – \$46,000 (\$0 – \$25,000 Public Works) (3 quotes required)	
	<input checked="" type="checkbox"/> Over \$46,000 (\$25,000 Public Works) (Formal RFB/RFP required)	RFB/RFP # 325026
	<input type="checkbox"/> Bid Waiver – \$46,000 or under (\$25,000 or under Public Works)	
	<input type="checkbox"/> Bid Waiver – Over \$46,000 (N/A to Public Works)	
	<input type="checkbox"/> Cooperative Contract	Contract Name & #
	<input type="checkbox"/> N/A - Grants, Leases, Intergovernmental, Property Purchase/Sale, Other	

MUNIS Req.	Req # 1875	Org: AIRMAINT	Obj: 57171	Proj:	\$ 208,265.00
	Year 2026	Org:	Obj:	Proj:	\$
		Org:	Obj:	Proj:	\$

Budget Amendment	
<input checked="" type="checkbox"/>	A Budget Amendment has been requested via a Funds Transfer or Resolution. Upon addendum approval and budget amendment completion, the department shall update the requisition in MUNIS accordingly.

Resolution Required if contract exceeds \$100,000	<input type="checkbox"/> Contract does not exceed \$100,000	
	<input checked="" type="checkbox"/> Contract exceeds \$100,000 – resolution required.	Res # 031
	<input checked="" type="checkbox"/> A copy of the Resolution is attached to the contract cover sheet.	Year 2026

CONTRACT MODIFICATIONS – Standard Terms and Conditions		
<input checked="" type="checkbox"/> No modifications.	<input type="checkbox"/> Modifications and reviewed by:	<input type="checkbox"/> Non-standard Contract

APPROVAL	
Dept. Head / Authorized Designee	
Draper, Todd	Digitally signed by Draper, Todd Date: 2026.05.14 07:06:23 -05'00'

APPROVAL – Contracts Exceeding \$100,000	
Director of Administration	Corporation Counsel
Slaven, Shelby	Digitally signed by Slaven, Shelby Date: 2026.05.19 09:58:15 -05'00'
	David Gault

APPROVAL – Internal Contract Review – Routed Electronically – Approvals Will Be Attached			
DOA:	Date In: 5/14/26	Date Out: _____	<input checked="" type="checkbox"/> Controller, Purchasing, Corp Counsel, Risk Management

Goldade, Michelle

From: Goldade, Michelle
Sent: Monday, May 18, 2026 3:20 PM
To: Hicklin, Charles; Patten, Peter; Gault, David; Cotillier, Joshua
Cc: Oby, Joe
Subject: Contract #16328
Attachments: 16328.pdf

Tracking:	Recipient	Read	Response
	Hicklin, Charles	Read: 5/19/2026 8:12 AM	Approve: 5/19/2026 8:12 AM
	Patten, Peter	Read: 5/18/2026 3:20 PM	Approve: 5/18/2026 4:24 PM
	Gault, David	Read: 5/19/2026 1:05 PM	Approve: 5/19/2026 1:06 PM
	Cotillier, Joshua	Read: 5/18/2026 3:41 PM	Approve: 5/18/2026 3:43 PM
	Oby, Joe		

Please review the contract and indicate using the vote button above if you approve or disapprove of this contract.

Contract #16328

Department: Public Works

Vendor: Pioneer Roofing LLC

Contract Description: Contract for Air Freight Building Reroofing Project (Res 031)

Contract Term: 6/15/26 – 12/31/26

Contract Amount: \$208,265.00

Michelle Goldade

Administrative Manager

Dane County Department of Administration

Room 425, City-County Building

210 Martin Luther King, Jr. Boulevard

Madison, WI 53703

PH: 608/266-4941

Fax: 608/266-4425

TDD: Call WI Relay 711

Please Note: I currently have a modified work schedule...I am in the office Mondays and Wednesdays and working remotely Tuesdays, Thursdays and Fridays.

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2026 RES-031

AWARD OF CONTRACT FOR THE AIR FREIGHT BUILDING REROOFING PROJECT

The Department of Administration-Public Works Engineering Division reports the receipt of Bids for the Air Freight Building Reroofing Project, Dane County Regional Airport - 4000 International Ln., Madison, WI; Project# 325026.

A complete tabulation is on file at the Department of Administration-Public Works Engineering Division. The low qualified bidder is:

Pioneer Roofing, A Tecta America Company LLC
PO Box 277 - 151 Maple Street
Johnson Creek, WI 53038-0277

Total: \$208,265.00

The Public Works staff finds the amount to be reasonable and recommends the Contract be awarded to Pioneer Roofing, A Tecta America Company LLC.

There are insufficient funds available for this project. This resolution transfers funds within the capital budget to provide adequate funding. The term of the borrowing used to support this project will be 10 years.

NOW, THEREFORE, BE IT RESOLVED that the Contract be awarded to Pioneer Roofing, A Tecta America Company LLC in the amount of \$208,265.00;

BE IT FURTHER RESOLVED that account AIRTERM 57003 "TERMINAL MODERNIZATION PROJECT" be decreased by \$105,000.00 and account AIRMAINT 57171 "MAINTENANCE ROOF REPLACEMENT" be increased by \$105,000.00;

BE IT FURTHER RESOLVED that the County Executive and the County Clerk be authorized and directed to sign the Contract; and

BE IT FINALLY RESOLVED that the Department of Administration-Public Works Engineering Division be directed to ensure complete performance of the Contract.



COUNTY OF DANE

PUBLIC WORKS CONSTRUCTION CONTRACT

Contract No.: 16328
Bid No.: 325026
Authority: 2026 RES- 031

THIS CONTRACT, made and entered into as of the date by which authorized representatives of both parties have affixed their signatures, by and between the County of Dane (hereafter referred to as “COUNTY”) and Pioneer Roofing, A Tecta America Company LLC (hereafter, “CONTRACTOR”), and

WITNESSETH:

WHEREAS, COUNTY, whose address is c/o Public Works Director, 1919 Alliant Energy Center Way, Madison, WI 53713, desires to have CONTRACTOR [provide] Dane County Regional Airport - MSN Air Freight Building Reroof (“the Project”); and

WHEREAS, CONTRACTOR, whose address is PO Box 277 - 151 Maple Street, Johnson Creek, WI 53038-0277 is able and willing to construct the Project, in accordance with the Construction Documents;

NOW, THEREFORE, in consideration of the above premises and the mutual covenants of the parties hereinafter set forth, the receipt and sufficiency of which is acknowledged by each party for itself, COUNTY and CONTRACTOR do agree as follows:

1. CONTRACTOR agrees to construct, for the price of \$208,265.00 the Project and at the CONTRACTOR’S own proper cost and expense to furnish all materials, supplies, machinery, equipment, tools, superintendence labor, insurance, and other accessories and services necessary to complete the Project in accordance with the conditions and prices stated in the [Bid, Quote], General Conditions of Contract, any and all Addenda, the drawings which include all maps, plats, plans, and other drawings and printed or written explanatory matter thereof, and the specifications therefore as prepared by Facility Engineering, Inc. (hereinafter referred to as “the Architect / Engineer”), and as enumerated in the Project Manual Table of Contents, all of which are made a part hereof and collectively evidence and constitute the Contract.

2. The term of this Contract shall commence when fully executed by the parties. The CONTRACTOR shall commence the Work by June 15, 2026. The Work’s substantial completion date shall be December 31, 2026. Failure to meet commence work or substantial completion dates on the Work as set forth herein is grounds for termination of the Contract and other remedies as set forth in the General Conditions of Contract incorporated herein.

3. COUNTY agrees to pay the CONTRACTOR in current funds for the performance of the Contract subject to additions and deductions, as provided in the General Conditions of Contract, and to make payments on

account thereof as provided in Article entitled, "Payments to Contractor" of the General Conditions of Contract.

4. During the term of this Contract, CONTRACTOR agrees to take affirmative action to ensure equal employment opportunities. The CONTRACTOR agrees in accordance with Wisconsin Statute 111.321 and Chapter 19 of the Dane County Code of Ordinances not to discriminate on the basis of age, race, ethnicity, religion, color, gender, disability, marital status, sexual orientation, national origin, cultural differences, ancestry, physical appearance, arrest record or conviction record, military participation or membership in the national guard, state defense force or any other reserve component of the military forces of the United States, or political beliefs. Such equal opportunity shall include, but not be limited to, the following: employment, upgrading, demotion, transfer, recruitment, advertising, layoff, termination, training, rates of pay, and any other form of compensation. CONTRACTOR agrees to post in conspicuous places, available to all employees and applicants for employment, notices setting forth the provisions of this paragraph.

5. CONTRACTOR shall file an Affirmative Action Plan with the Dane County Contract Compliance Specialist in accord with Chapter 19 of the Dane County Code of Ordinances. CONTRACTOR must file such plan within fifteen (15) business days of the effective date of this Contract. During the term of this Contract CONTRACTOR shall also provide copies of all announcements of employment opportunities to COUNTY'S Office of Equity & Inclusion, and shall report annually the number of persons, by race, ethnicity, gender, and disability status, which apply for employment and, similarly classified, the number hired and number rejected.

6. During the term of this Contract, all solicitations for employment placed on CONTRACTOR'S behalf shall include a statement to the effect that CONTRACTOR is an "Equal Opportunity Employer".

7. CONTRACTOR agrees to furnish all information and reports required by COUNTY'S Contract Compliance Specialist as the same relate to affirmative action and nondiscrimination, which may include any books, records, or accounts deemed appropriate to determine compliance with Chapter 19, Dane County Code of Ordinances, and the provisions of this Contract.

8. The intent of this Contract is to be a Contract solely between the parties hereto and for their benefit only. Do not construe any part of this Contract to add to, supplement, amend, abridge or repeal existing rights, benefits or privileges of any third party or parties including, but not limited to, employees of the parties.

9. The entire agreement of the parties is contained herein and this Contract supersedes any and all oral agreements and negotiations between the parties relating to the subject matter hereof. The parties expressly agree that the express terms of this Contract shall not be amended in any fashion except in writing, executed by both parties.

10. CONTRACTOR must be qualified as a Best Value Contractor or have proven their exemption with Dane County Public Works Engineering Division before Bid Due Date / Time. All contractors and subcontractors must be qualified as a Best Value Contractor or have proven their exemption to perform any work under this Contract.

11. This Contract, and any amendment or addendum relating to it, may be executed and transmitted to any other party by legible facsimile reproduction or by scanned legible electronic PDF copy, and utilized in all respects as, an original, wet-inked manually executed document. Further, this Contract and any amendment or addendum thereto, may be stored and reproduced by each party electronically, photographically, by photocopy or other similar process, and each party may at its option destroy any original document so reproduced. All parties hereto stipulate that any such legible reproduction shall be admissible in evidence as the original itself in any judicial, arbitration or administrative proceeding whether or not the original is in existence and whether or not each party made such reproduction in the regular course of business. This term does not apply to the service of notices under this Contract.

IN WITNESS WHEREOF, COUNTY and CONTRACTOR, by their respective authorized agents, have caused this Contract and its Schedules to be executed, effective as of the date by which all parties hereto have affixed their respective signatures, as indicated below.

* * * * *

FOR CONTRACTOR:

Anthony C. Graziano

Digitally signed by Anthony C. Graziano
Date: 2026.05.13 10:09:49 -05'00'

Signature

Date

Printed or Typed Name and Title

Signature

Date

Printed or Typed Name and Title

NOTE: If CONTRACTOR is a corporation, Secretary should attest. In accordance with IRS Regulations, unincorporated entities are required to provide either their Social Security or Employer Number in order to receive payment for services rendered.

* * * * *

This Contract is not valid or effectual for any purpose until approved by the appropriate authority designated below, and no work is authorized until the CONTRACTOR has been given notice to proceed by COUNTY'S Public Works Director.

FOR COUNTY:

Melissa Agard, County Executive

Date

Scott McDonell, County Clerk

Date

END OF SECTION