



# BID WAIVER FORM

## Purchasing Division

Rev. 01/2026



### Procurement Exception List

- Emergency Procurement
- Unique and specific technical qualifications are required
- A special adaptation for a special purpose is required
- A unique or opportune buying condition exists
- Only one vendor possesses the unique and singularly available ability to meet the Department's requirements

Provide a detailed explanation as to why the competitive bidding (RFB/RFP) process cannot be used AND provide a detailed justification in relation to the Procurement Exception(s) chosen:

### Bid Waiver Approval (For Purchasing Use Only)

Bid Waiver #

Under \$46,000  
(Controller)

Over \$46,000  
(P&F Committee)

Date Approved

Verification Signature



Madison - (608)271-4848  
 Milwaukee - (262)439-2000  
 Eau Claire - (715)225-7604  
 WI Rapids - (715)424-3050  
 McHenry - (815)385-4224

2880 Commerce Park Drive  
 Madison, WI 53719

800-356-3200 | www.gencomm.com

# SALES QUOTE

**Sales Quote No:** 40382

**Date:** 3/2/26

**Account No:** 3330

**Bill To:** Dane County 911  
 Attn: City-County Building Room 109 Danecom  
 210 Martin Luther King, Jr. Blvd.  
 Madison, WI 53703-3342

**Ship To:** Dane County 911  
 Attn: Chad Fleck  
 210 Martin Luther King, Jr. Blvd.  
 Madison, WI 53703-3342

Sales Person	P.O. Number	Ship Method	Payment Terms	Quote Expires On
Jeremy Krantz	20260662	Service Installation	NET 30 Days	3/16/26

**Notes**

Per the meetings with Zach. label and remove subsystems from the console desks. Reinstall the cabling and subsystems when Xybix has completed their work. County will warehouse the equipment. County will verify and test all subsystems after reinstall. Project hours are between 7am and 5pm. Troubleshooting subsystems not maintained by GenComm will be the responsibility of the County.

Item No	Description	Quantity	UM	Price	Amount
LABORSERV	Removal of Subsystems and reinstall of existing cables and subsystems for Xybix project at CCB	21.00	Each	\$8,500.00	\$178,500.00

Returns & exchanges are accepted within 30 days of purchase and require an RMA number. Items must be in unused condition and in original packaging. Special order items are non-returnable and may not be cancelled once shipped from vendor/manufacture. Radio and infrastructure equipment/manufacturers carry a 25% restocking fee.

<b>Subtotal</b>	\$178,500.00
<b>Freight</b>	\$0.00
<b>Sales Tax</b>	\$0.00
<b>Sales Order Total</b>	\$178,500.00

\* A 3% surcharge applies to all credit card payments.

Unless otherwise specified, shipping and handling charges are not included and will be added to the associated invoice.

Quote Accepted By \_\_\_\_\_ Date \_\_\_\_\_