

DANE COUNTY
POLICY AND FISCAL NOTE

☒ Original	☐ Update	Substitute No. _____
Sponsor: Supervisor Andrae		Resolution No. 2025 RES-056
Vote Required: Majority ☒		Ordinance Amendment No. _____
Two-Thirds _____		3/4 _____

Title of Resolution or Ord. Amd.:

AUTHORIZING A CONTRACT BETWEEN DANE COUNTY AND SMART COMMUNICATIONS HOLDING, INC. FOR DANE COUNTY JAIL RESIDENT TELEPHONE AND VIDEO VISITATION SERVICE

Policy Analysis Statement:

Brief Description of Proposal -

Request approval to award a contract to Smart Communications, Inc., for provision of jail resident telephone and video visitation service, resident tablet service, and mail scanning service, commencing on November 1, 2025 and continuing for five (5) years.

Current Policy or Practice -

Dane County engaged in a competitive bidding process for a vendor to provide jail telephone and video visitation service to residents in the Dane County Jail, 2025 RFP-019.

Impact of Adopting Proposal -

Jail resident telephone and video visitation keeps families connected during times of incarceration and although in-person visitation is available as a primary mode of visitation, video visitation supplements in-person visitation and provides residents and their families an additional option to connect.

Fiscal Estimate:

Fiscal Effect (check all that apply) -

- ☐ No Fiscal Effect
☐ Results in Revenue Increase
☐ Results in Expenditure Increase
☒ Results in Revenue Decrease
☐ Results in Expenditure Decrease

Budget Effect (check all that apply)

- ☒ No Budget Effect
☐ Increases Rev. Budget
☐ Increases Exp. Budget
☐ Decreases Rev. Budget
☐ Decreases Exp. Budget
☐ Increases Position Authority
☐ Decreases Position Authority
Note: if any budget effect, 2/3 vote is required

Narrative/Assumptions about long range fiscal effect:

Expenditure/Revenue Changes:

	Current Year		Annualized			Current Year		Annualized	
	Increase	Decrease	Increase	Decrease		Increase	Decrease	Increase	Decrease
Expenditures -					Revenues -				
Personal Services									
Operating Expenses									
Contractual Services									
Capital								\$269,000	
Total	\$0	\$0	\$0	\$0	Total	\$0	\$0	\$269,000	\$0

Personnel Impact/FTE Changes:

Prepared By:

Agency:	Sheriff's Office	Division:	Security Services Division
Prepared by:	Lillian Radivojevich	Date:	6/6/25
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