

Charge Up Dane County: Phase 2 RFP Considerations

EV Advisory Commission

November 17, 2025



Dane County Office of
Energy & Climate Change

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One RFP for a Vendor or Team of Vendors

- Construction
- Hardware
- Software
- Operations & Maintenance
(5 year contract)



Applicants Must Meet All CFI Requirements

- Delineated in Kimley Horn memo, *Federal Requirements*
- In RFP, applicants will need to commit that they will meet all of those requirements – non negotiable
- Likely to have 4-5 vendors/teams that meet all of those base requirements
 - We will select winning vendor based on additional criteria specific to our Dane County RFP

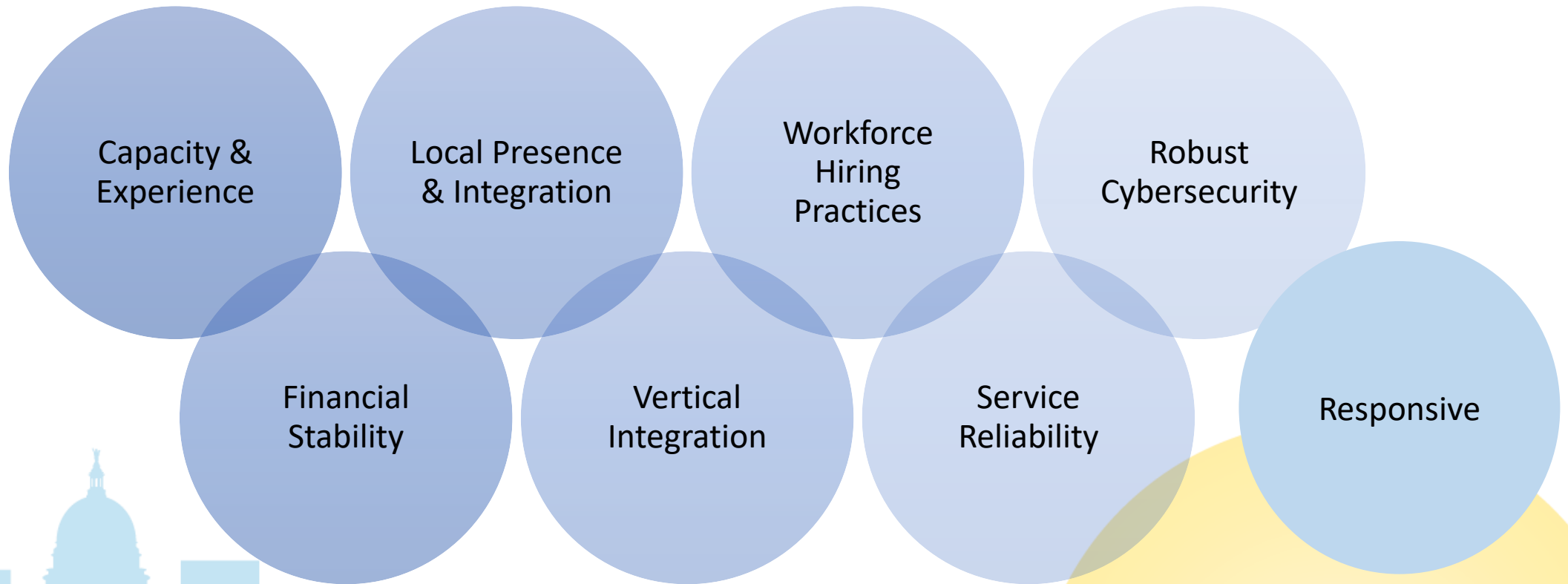


Identify Additional Charge Up Priorities

- Specific to each section – construction, hardware, etc.
- Broad input before we finalize RFP:
 - EV Advisory Commission (this 11/17 meeting)
 - Site Hosts (webinars in early-mid December)
 - Potential vendors (1:1 meetings in mid December or early January, depending on FHWA timing)

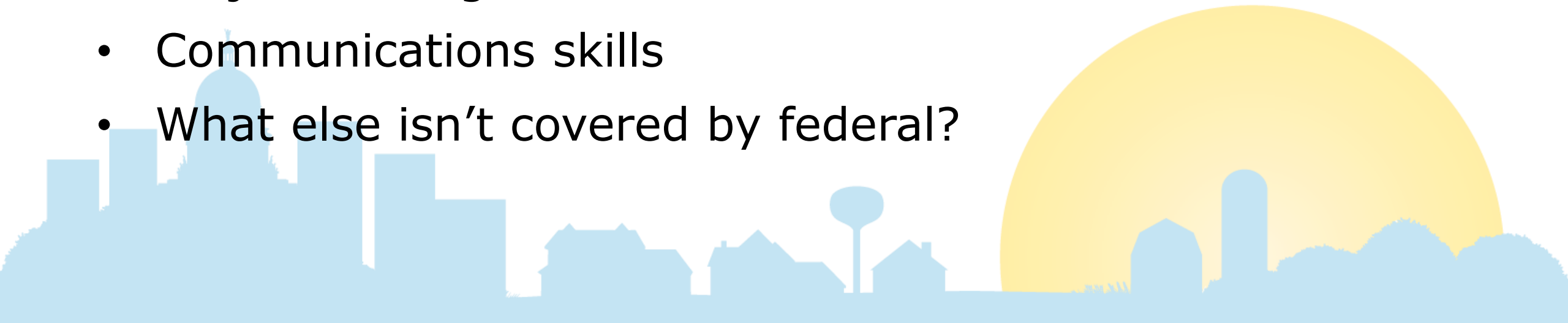


Additional Potential Selection Criteria (9/15 Mtg)



Construction

- Local presence (standard County points for this)
- Local workforce
- Experience constructing EV stations
- Experience with a variety of site hosts
- Project management skills
- Communications skills
- What else isn't covered by federal?



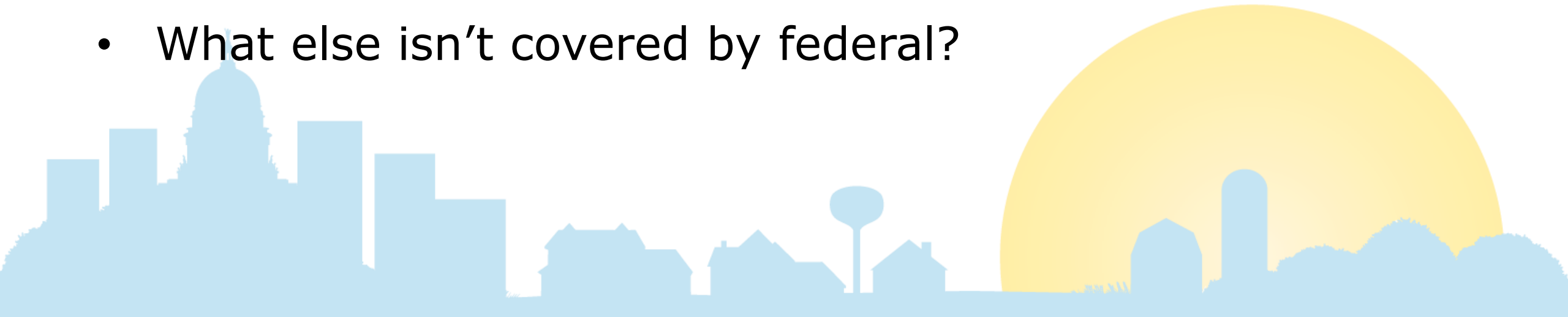
Hardware

- Hardware uptime in other Midwest markets
- Hardware performance in cold weather
- Any Midwest manufacturing
- What else isn't covered by federal?



Software

- Software uptime in other Midwest markets
- Ease of use managing/changing the fees for charging
- Granularity of charging data available to site hosts
- Software interface for site hosts
- Opportunities to queue online for charging
- What else isn't covered by federal?



Operations & Maintenance

- Local presence / local workforce
- Average time to fix software/hardware issues in similar Midwest markets
- Preventative diagnostics for software/hardware
- Proactive maintenance
- Communications
- Response time
- What else isn't covered by federal?



Anything Else?

- If a team, their experience working together
- Communications structure (contacts for County, site hosts, etc.)
- Financial stability
- Commitment to EV market
- Midwest experience



Thanks!

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