

BID WAIVER FORM

Purchasing Division

Rev. 01/2026



A VENDOR QUOTE MUST BE ATTACHED TO THE WAIVER FOR APPROVAL

BID WAIVER TITLE/SHORT DESCRIPTION OF GOODS/SERVICES Purchase and Labor of Replacement Outboard Motors	TOTAL COST \$49,252.40
	PURCHASING OFFICER Hazel Schuster <input type="text"/>

VENDOR NAME Pharo's Inc	MUNIS # 6135	REQ # 1212
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DEPARTMENT Sheriff	REQUEST DATE 2/20/2026
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NAME Sgt Kyle McNally	PHONE (608) 284-6053
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EMAIL mcnally@danesherriff.com

Provide a detailed description of the goods/services intended to be purchased:

This is for the purchase of 2 Mercury 300HP outboard motors for Sheriff's Boat 5. The cost includes both motors, additional parts, and labor costs for removal of the old motors and intallation of the new motors.

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Procurement Exception List

- Emergency Procurement
- Unique and specific technical qualifications are required
- A special adaptation for a special purpose is required
- A unique or opportune buying condition exists
- Only one vendor possesses the unique and singularly available ability to meet the Department's requirements

Provide a detailed explanation as to why the competitive bidding (RFB/RFP) process cannot be used AND provide a detailed justification in relation to the Procurement Exception(s) chosen:

Pharo Marine has done all the work on Sheriff's Boat 5 since it was purchased. They also installed the motors that are being replaced. Boat 5 is a very large cabin boat and transporting it out of the area is problematic. Pharo's familiarity with the boat will save us from future problems and potential expenses. We currently have a purchase order with Pharo to do repairs and maintenance on all of our fleet and they give us priority service to get our boats back in service quickly.

Pharo Marine has been the provider of all our boat service for several years. They are located close to our boat storage and lakes we patrol. Their work and billing has been consistently professional, honest, and prompt. DCSO boats run all summer long and our relationship with Pharo Marine helps make that possible. Their familiarity with this particular boat is of great importance as they did the install of the electronics and motors that are currently on it.

Bid Waiver Approval (For Purchasing Use Only)

Bid Waiver #

26BW025

Under \$46,000
(Controller)

Over \$46,000
(P&F Committee)

Date Approved

Verification Signature

