



Bid Waiver Form

Revised 01/2024

Short Description of Goods/Services	Three (3) year IED Platinum Assurance Plan	Total Cost	\$88,514		
Vendor Name	IED Support Services LLC	MUNIS #	18140	Req #	587
Purchasing Officer	Megan Rogan	Date	9/17/24		
Department	Airport	Email	pearcy.jason@msnairport.com		
Name	Jason Percy	Phone	608-241-1064		

A VENDOR QUOTE MUST BE ATTACHED TO THE WAIVER FOR APPROVAL

Provide a detailed description of the goods/services intended to be purchased:

The airport currently uses an IED intercom system to make live and prerecorded pages, announcements, and as a communication source for our life-safety systems. The IED Platinum Assurance Plan is the only comprehensive service, maintenance, and warranty support plan for IED systems supporting the MSN airport.

The three (3) year plan would provide extended warranty for equipment whose warranty has expired and provide technical support service and preventative maintenance for a vital system at the airport. Also included are scheduled parts upgrades, semi-annual on site System Health Checks, message library updates, and priority advance parts replacement. There has been a notable price increase from the last contract due to the completion of the South Terminal Expansion and expiration of the warranty for the South Terminal Expansion.

Send to a Purchasing Officer Once Completed



Bid Waiver Form

Revised 01/2024

Procurement Exception List

- Emergency Procurement
- Unique and specific technical qualifications are required
- A special adaptation for a special purpose is required
- A unique or opportune buying condition exists
- Only one vendor possesses the unique and singularly available ability to meet the Department's requirements

Provide a detailed explanation as to why the competitive bidding (RFB/RFP) process cannot be used. Also provide a detailed justification in relation to the Procurement Exception(s) chosen:

The IED Platinum Assurance Plan is the only comprehensive service, maintenance, and warranty support plan available to provide support for IED systems at the MSN airport. IED's intercom is a proprietary system and there are no other providers available to provide this service for this system.

The costs vary from year to year due to the scheduled parts replacement and preventative maintenance services planned. The costs of years one, two, and three are \$23,886, \$36,614, and \$28,014, respectively.

The IED system is a vital piece of our business at the airport and provides vital life-safety messaging in the event of an emergency or fire alarm. MSN airport needs to minimize downtime and disruption caused by any failures or other preventable service issues. Again, these services are not available through any other providers.

Bid Waiver Approval (For Purchasing Use Only)

Under \$44,000 (Controller)

\$44,000+ (Personnel & Finance Committee)

Date Approved:

Send to a Purchasing Officer Once Completed



9701 Taylorsville Road
Louisville, KY 40299

502.267.7436
Fax: 502.267.9070

Jason,

June 14, 2024

The following is a requested AIED Platinum Assurance Plan (PAP) for MSN. This plan is the only comprehensive service, maintenance, and warranty support plan for IED systems supporting MSN, and is based on/assumes the following:

- A three-year (3) term
- Most of the IED equipment supporting MSN is out of warranty, thus extended warranty is needed (see the content of the "MSN All Sales 06/14/24) which lists the expiration date of IED components supporting MSN.
- The commencement date of this plan will be upon the receipt of a PO from MSN, but assumes 01/01/25 as the commencement date
- The owner and/or manager of the network on which the referenced AtlasIED system resides, is responsible for that network and for any/all changes/modifications made thereto. Changes /modifications could create PAS abnormalities. If that happens, the network owner/manager is responsible for any/all diagnostics necessary to bring about stability of the PAS. AtlasIED will assist with these diagnostics as prescribed by either/or the prevailing IED OEM Limited Warranty if in effect, and/or the proposed IED Platinum Assurance Plan (Please see "STATEMENT OF END USER NETWORK RESPONSIBILITY")
- Windows OS Security updates are included. If MSN declines this feature, MSN will be solely responsible for any/all audio/visual abnormalities that may result from loading Windows OS updates w/o being vetted, tested, and validated by IED.
- All installed IED components will be in working order as of the commencement of this proposed plan. This plan is not designed to absorb any outstanding service issues of installed phases

As a plan member MSN will receive the following features NOT available via the IED OEM Limited warranty:

- Most of the IED equipment supporting MSN is out of warranty, thus extended warranty is needed (see the content of the “MSN All Sales 06/14/24) which lists the expiration date of IED components supporting MSN.
- Firmware and software updates, upgrades, and annual licensing for the agreement term
- 24/7/365 one (1) hour remote technical response
- Onsite System Health Checks and Technical Training with post visit report in year two only
- Access to the IED PRDP message library updates. No custom recordings are included in this plan (no additional charge for this feature)
- Priority (overnight if necessary, as determined by IED and MSN) advance replacement (no additional charge for this feature)
- Fixed cost for the term of the agreement

TERM: We propose a three (3) year term

ADDITIONALLY: The following pricing is for the IED GLOBALCOM systems currently serving MSN. Should MSN add IED systems and /or upgrades in the future , these systems/upgrades, after the initial 3-year IED OEM Warranty period, after a “Systems Health Check”, and after an approval of a revised IED PAP/MAP by MSN, will be included in this plan

The cost of the PAP for of the IED GLOBALCOM Systems that support MSN is:

- Year one... (01/01/25-12/31/25) ...\$23,886
- Year two... (01/01/26-12/31/26) ...*/**\$36,614
- Year three... (01/01/27-01/31/27) ...**\$28,014

NOTE:

1. * Year two (2) reflects System Health Check AND Technical Training (one [1] seat])
2. Years two (2) and three (3) reflect the expiration of the AIED LLC OEM Limited Warranty

We trust this is the information you need for your consideration. A required AIED Platinum Assurance Plan Agreement is attached for your review and will be completed following your approval of this summary proposal.

Thanks for your consideration of this proposal, and for the chance to continue to serve MSN.

Cordially,



Dick Snider
IEDSS Contract Administrator (office) 1-502-267-7374 X1629 (cell) 1-502-542-6014
(fax) 1-502-267-9070 dick.snider@atlasied.com