

Dane County Contract Addendum Cover Sheet

Res 056
significant

Revised 06/2021

Contract # Admin will assign	11656D
--	--------

Dept./Division	Alliant Energy Center	Vendor Name	Service America Corporation dba Sodexo Live!
Brief Addendum Title/Description	Adjust annual commission guarantee schedule under Schedule 3 for each contract year	Vendor MUNIS #	10652
		Addendum Term	June 1, 2024 - June 30, 2027
		Amount (\$)	

Department Contact Information		Vendor Contact Information	
Contact	Carolyn Clow	Contact	Scott Recob
Phone #	(608) 267-3985	Phone #	(608) 661-0525
Email	clow.carolyn@alliantenergycenter.com	Email	scott.recob@centerplate.com
Purchasing Officer	Pete Patten		

Purchase Order – Maintenance or New PO					
<input type="checkbox"/>	PO Maintenance Needed PO#	Org:	Obj:	Proj:	
		Org:	Obj:	Proj:	
<input checked="" type="checkbox"/>	No PO Maintenance Needed – this addendum does not change the dollar amount of the contract.				
<input type="checkbox"/>	New PO / Req. Submitted Req#	Org:	Obj:	Proj:	
		Org:	Obj:	Proj:	

Budget Amendment	
<input type="checkbox"/>	A Budget Amendment has been requested via a Funds Transfer or Resolution. Upon addendum approval and budget amendment completion, the department shall update the requisition in MUNIS accordingly.

Total Contracted Amount – List the Original contract info, then subsequent addenda including this new addendum					
A resolution is required when the total contracted amount first exceeds \$100,000. Additional resolutions are then required whenever the sum(s) of any additional addenda exceed(s) \$100,000	Addendum #	Term	Amount	Resolution	
	Original	07/1/2015-6/30/2025	\$ 8,000,000.00	<input type="checkbox"/> None	Res# 143, 2013-14
	A	07/01/2015-06/30/2027	\$ 1,600,000.00	<input type="checkbox"/> None	Res# 199, 2020-21
	B	07/01/2015-06/30/2027	\$ 0.00	<input checked="" type="checkbox"/> None	Res#
	C	07/01/2015-06/30/2027	\$ 0.00	<input type="checkbox"/> None	Res#
	D	07/01/2015-06/30/2027	(\$ 500,000.00)	<input type="checkbox"/> None	Res# 56, 2024-25
				<input type="checkbox"/> None	Res#
Total Contracted Amount			\$ 9,100,000.00		

Contract Language Pre-Approval – prior to internal routing, this contract has been reviewed/approved by:		
<input type="checkbox"/> Corporation Counsel:	<input type="checkbox"/> Risk Management:	<input type="checkbox"/> No Pre-Approval

APPROVAL	
Dept. Head / Authorized Designee	
Connors, Kevin	Digitally signed by Connors, Kevin Date: 2024.07.03 11:56:15 -05'00'

APPROVAL – Contracts Exceeding \$100,000	
Director of Administration	Corporation Counsel

APPROVAL – Internal Contract Review – Routed Electronically – Approvals Will Be Attached			
DOA:	Date In: 7/3/24	Date Out: _____	<input type="checkbox"/> Controller, Purchasing, Corp Counsel, Risk Management

Goldade, Michelle

From: Goldade, Michelle
Sent: Wednesday, July 3, 2024 1:39 PM
To: Hicklin, Charles; Pabellon, Carlos; Patten (Purchasing), Peter; Cotillier, Joshua
Cc: Stavn, Stephanie; Oby, Joe
Subject: Contract #11656D
Attachments: 11656D.pdf

Tracking:	Recipient	Read	Response
	Hicklin, Charles	Read: 7/3/2024 1:57 PM	Approve: 7/3/2024 1:57 PM
	Pabellon, Carlos		Approve: 7/5/2024 7:56 AM
	Patten (Purchasing), Peter		Approve: 7/3/2024 1:57 PM
	Cotillier, Joshua		Approve: 7/3/2024 2:36 PM
	Stavn, Stephanie	Read: 7/3/2024 3:52 PM	
	Oby, Joe		

This one is being re-routed due to the vendor name changing from Centerplate to Service America Corporation dba Sodexo Live!

Please review the contract and indicate using the vote button above if you approve or disapprove of this contract.

Contract #11656D
Department: Alliant Energy Center
Vendor: Service America Corporation dba Sodexo Live!
Contract Description: Adjust annual commission guarantee schedule under Schedule 3 for each contract year (Res 056)
Contract Term: 6/1/24 – 6/30/2027
Contract Amount: \$-500,000.00

Thanks much,
Michelle

Michelle Goldade
Administrative Manager
Dane County Department of Administration
Room 425, City-County Building
210 Martin Luther King, Jr. Boulevard
Madison, WI 53703
PH: 608/266-4941
Fax: 608/266-4425
TDD: Call WI Relay 711

Please note: I am currently working a modified schedule. I work in office Mondays and Wednesdays and work remotely Tuesday, Thursdays and Fridays.

1
2
3
4
5
6
7
8
9
10
11
12
13
14
15
16
17
18
19
20
21
22

2024 RES-056

**AUTHORIZING A CONTRACT ADDENDUM BETWEEN THE ALLIANT ENERGY
CENTER OF DANE COUNTY AND SODEXO LIVE!**

The Alliant Energy Center has an exclusive onsite food and beverage agreement with ~~Sodexo Live! Centerplate~~ that expires on June 30, 2027. In 2020, the Alliant Energy Center adjusted the Commission Schedule until business returned to 85% of the level generated prior to the pandemic. There are still limitations to the business generated at the venue and Sodexo is operating at a loss. Alliant Energy Center management has reviewed the request and is in agreement to reduce the commission schedule for the remainder of the contract unless revenues increase.

NOW, THEREFORE BE IT RESOLVED, that the contract addendum with Service America Corporation d/b/a Sodexo Live!, 1 Independence Pointe, Suite 305, Greenville, SC 29615 is hereby approved.

BE IT FINALLY RESOLVED, that the County Executive and County Clerk are authorized to sign the ~~lease~~-addendum.



DANE COUNTY CONTRACT

ADDENDUM # 11656D

Revised 06/2024

THIS ADDENDUM, made and entered into effective as of the date by which both parties hereto have executed this document, by and between the County of Dane (hereinafter referred to as "County") and Service America Corporation dba Sodexo Live! (hereinafter, "Sodexo").

WITNESSETH:

WHEREAS Centerplate and County, by a separate document (hereinafter, the "Master Agreement"), Purchase of Services Agreement No. 11656, have previously entered into a contractual relationship pursuant to which Sodexo operates the food and beverage service at the Alliant Energy Center, and

WHEREAS County and Sodexo wish to amend the Master Agreement to modify some of its terms to address the financial impacts of the COVID-19 pandemic and the level of business since then on the food and beverage operations at the Alliant Energy Center,

NOW, THEREFORE, in consideration of the above premises and the mutual covenants of the parties hereinafter set forth, the receipt and sufficiency of which is hereby acknowledged by each party for itself, the parties do agree as follows:

1. The Master Agreement shall remain in full force and effect unchanged in any manner by this addendum except as changes are expressly set forth herein. This addendum shall control only to the extent of any conflict between the terms of the Master Agreement and this addendum.
2. Adjust the annual commission guarantee schedule under Schedule 3 for each contract year beginning June 1, 2024 and expiring June 30, 2027, per the following:

Commission Rates

Category	From:	To:	Rent Percentage
Concession Food and	\$0	\$500,000	30.0%
Non-Alcoholic Beverages	\$500,001	\$750,000	33.0%
	\$750,001	\$1,000,000	36.0%
	\$1,000,001	and Greater	39.0%
Alcoholic Beverages Concessions and	\$0	\$500,000	33.0%
Catering (cash & host bar)	\$500,001	\$1,000,000	37.0%
	\$1,000,001	and Greater	41.0%
Banquet Catering, Banquet Service	\$0	\$750,000	23.0%
Charge, Retail Catering and	\$750,001	\$1,000,000	25.0%
Non-Alcoholic Beverages	\$1,000,001	and Greater	27.0%



DANE COUNTY CONTRACT

ADDENDUM # 11656D

Revised 06/2024

Commission Rates

Category _____ From: _____ To: _____ Rent percentage _____

Subcontractor

Novelties and Merchandise 50.0%

3. Retail Catering defined as: Catering-type prepared foods served in a particular retail setting with a more decorative presentation and catering-quality food offered for sale.

IN WITNESS WHEREOF, the parties, by their respective authorized representatives, have set their hands and seals as of the dates set forth below.

FOR SERVICE AMERICA CORPORATION dba SODEXO LIVE!:

Edward F Arwine
Edward F Arwine
Interim CFO & Vice President

6/18/24
Date

FOR COUNTY:

Jamie Kuhn
Dane County Executive

Date

Scott McDonell
Dane County Clerk

Date