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3 **2023 RES-193**

4 **AWARD OF CONTRACT FOR STRATEGIC BUSINESS CONSULTING SERVICES AND**  
5 **AIR SERVICE DEVELOPMENT CONSULTING FOR DANE COUNTY REGIONAL AIRPORT**

6 Dane County issued 2023-RFP-075-PR for on call airport business consulting services for  
7 Dane County Regional Airport related to air service development, rates and charges analysis,  
8 non-aeronautical revenue development, and business and financial planning. Landrum and  
9 Brown, Incorporated was selected as the successful vendor to provide these services from  
10 October 1, 2023 through December 31, 2027. The maximum cost of this contract is \$150,000  
11 from October 1, 2023 through December 31, 2024, and thereafter as approved under the Dane  
12 County budget adopted annually by the Dane County Board of Supervisors.

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14 **NOW, THEREFORE, BE IT RESOLVED** that the Dane County Executive and the Dane  
15 County Clerk are authorized to execute on behalf of Dane County a contract for strategic business  
16 consulting services and air service development consulting under which Landrum & Brown,  
17 Incorporated will provide said services, as set forth above.  
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