From:
 Brian Hextell

 To:
 Gallagher, Adam

 Cc:
 Josh A. Barbian

Subject: RE: [EXTERNAL] RE: Investment Policy question Date: Tuesday, January 30, 2024 3:22:45 PM

Attachments: image001.png image002.png

This Message Is From an External Sender

This message came from outside your organization.

Adam,

Nice chatting with you this afternoon. Cool to hear about your Louisiana roots.

It was good to have the opportunity to speak with you on the topic of investment maturities. Given the County's current Investment Policy language in section 26.75(2), we believe investments of Reserve funds may be invested longer than 5 years, but not longer than 10 years, if the intent to invest in securities with maturity dates beyond five years is disclosed in writing to the oversight committee. For Reserve funds managed by PMA Asset Management, a Registered Investment Advisor, we believe it would benefit the County to invest in securities with maturities beyond 5 years from time to time, as we manage a portfolio with a 1-5 year benchmark. Some securities meeting the needs of a 1-5 year portfolio may have maturities longer than 5 years and we wish to express our intent to invest in such securities when deemed beneficial.

On an annual basis, PMA can provide a summary of all investments with maturities beyond 5 years.

Please let us know if there is anything else we can do to help with this process.

Brian Hextell

SVP Institutional Portfolio Manager

PMA Asset Management, LLC

2135 City Gate Lane,7th Floor Naperville, IL 60563



d: (630) 657-6485 (For Phone and Text)

f: (630) 718-8701

e: bhextell@pmanetwork.com

w: www.pmanetwork.com





Financial Strategies for Stronger Communities.

PMA Financial Network, LLC, PMA Securities, LLC, and PMA Asset Management, LLC (hereinafter "PMA") operate under common ownership. PMA Securities, LLC is an SEC and MSRB registered broker-dealer and a member of FINRA and SIPC. PMA Asset Management, LLC is an SEC registered investment adviser. For more information, please visit us at www.pmanetwork.com.

All emails sent to or from PMA are subject to archival, monitoring and/or review by PMA personnel and may be produced to regulatory agencies and others as required by law. Email transmission cannot be guaranteed to be secure, timely or error-free. PMA therefore recommends that you do not send confidential information to us via email. This is not an offer, or solicitation of an offer to buy or sell any security, investment or other product. Any information regarding specific investment products is subject to change without notice. This message and any attachments are solely for the intended recipient and may contain confidential or privileged information. If you are not the intended recipient, any disclosure, copying, use or distribution of the information included in this message and any attachments is prohibited. If you received this communication in error, please contact the sender by reply email and immediately delete this email and any attachments.